



Annual financial report 2007



# ASF GROUP

## Financial report 31 December 2007

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# 1

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In a context of a sustained level of business, marked in particular by favourable weather conditions, the ASF Group confirmed in 2007 the good trend seen in its operational and economic performances.

Traffic increased by 3.2% (3.2% on a comparable network basis). Following a very sharp increase in the first four months of the year, traffic levels were more restrained in the spring and the beginning of the summer. The more marked recovery from August onwards grew until a particularly busy November.

Light vehicle traffic increased by 3.2% while heavy vehicle traffic, which accounts for 14.8% of the total, increased by 3%.

Revenue from tolls amounted to €2,753.3 million, an increase of 7% resulting from the combined effects of increased traffic and the price review in February, in accordance with ASF and Escota contractual provisions.

The Group has continued its work on automating toll collection and promoting payment by electronic means.

The marketing undertaken to develop the use of tag payment systems has led to a marked, 45.3% increase in receipts collected in that way, which accounted for 18.2% of total receipts. Manual transactions accounted for 20.4% in 2007.

The year was very busy on the employment front, with the signature of a several agreements relating to future manpower requirements management (*Gestion Prévisionnelle des Emplois et des Compétences* [GPEC]), to changes in toll collecting and to pay policy, allowing in particular for individual pay increases.

In the area of safety, workplace accident frequency and severity rates were markedly down compared with the previous year.

The ASF Group has also made a commitment by signing the European Road Safety Charter and has in particular developed awareness initiatives aimed at European transport undertakings.

The ASF Group has continued to improve its organisation, by setting up two Operating Divisions, for the South East and South West, backed up by five "Support" Divisions.

The Group's capital investments included building 34 km of new lanes: the Thenon to Terrasson section of the A89, inaugurated on 14 February 2008, and the southern bypass of La Roche-sur-Yon, on the A87.

At the same time, ASF continued to study the widening of the Perpignan Nord/Perpignan Sud section (14 km) of the A9 and

the Biriadou to Ondres section of the A63 (39 km), to 2x3 lanes. For its part, Escota is continuing its investment programme to bring tunnel safety up to standard, and to widen the A8 (Châteauneuf to Saint Maximin) and A50-52 (La Ciotat to Bandol) to 2x3 lanes.

The Group has also pursued its investments to adapt and modernise its operating equipment, in the areas of both safety and road availability and toll collection and information systems.

In connection with its on-going research into better traffic fluidity, the Group continued, in association with the government departments, its work on the VRAL programme (Vallée du Rhône Arc Languedocien). Several deeper studies and experiments have been conducted in the various areas of possible progress in traffic management that have been identified.

In the same spirit, the ASF Group welcomed with satisfaction the results of the French government's "*Grenelle de l'Environnement*" initiative and conference on the environment and in particular has positioned itself as a driving force in seeking solutions that support the goals pursued.

## Traffic

Changes between 2006 and 2007 in distance travelled by paying traffic on a comparable network basis, taking both companies together, was:

- +3.16% for all vehicles
- +3.20% for light vehicles, which accounted for 85.2% of total traffic
- +2.88% for heavy vehicles, which accounted for 14.8% of total traffic.

On an actual network basis, users travelled 34,539 million kilometres in 2007 against 33,467 million in 2006, an increase of 3.2% that takes account of the extra traffic resulting from the entry into service of new sections (taking those opened in 2006 on a full-year basis).

Heavy vehicle traffic increased by 2.97% in 2007 which was less than the increase in light vehicles (of 3.25%), but nevertheless more than the 2.1% increase in 2006.

The annual average daily traffic on the network as a whole was 31,494 vehicles per day in 2007 compared with 30,540 vehicles per day in 2006, an increase of 3.1%.

## Prices

In accordance with contractual conditions, prices were increased on 1 February 2007. Taking all categories together, the increase was 2.0% for ASF and 1.81% for Escota.

Vehicle category coefficients, and in particular those for Classes 3 and 4, remained unchanged at 1 February 2007; however, the calculation made before this price increase using the new category breakdown leads to coefficients that are slightly different from those determined using the previous

breakdown, but without resulting in a supplementary increase in prices. The class coefficients for ASF are therefore 2.18 compared with 2.17 previously for Class 3 and 2.85 compared with 2.84 previously for Class 4, while for Escota they were 2.12 against 2.11 previously for Class 3 and 2.89 against 2.90 previously for Class 4.

## Tolls

Toll revenue was €2,753.3 million in 2007 compared with €2,572.2 million in 2006, a 7% increase.

The breakdown between ASF and Escota was as follows:

(in € millions)	2007			2006			Change 2007 vs 2006
	ASF	ESCOTA	ASF-ESCOTA	ASF	ESCOTA	ASF-ESCOTA	
Toll revenue	2,184.5	568.8	2,753.3	2,036.1	536.1	2,572.2	7%

The number of paying transactions recorded by the two companies' toll stations increased by 3.4% to 647.36 million in 2007 against 625.89 million in 2006.

The sustained efforts to tell road users about the introduction of automatic lanes and the marketing of the payment tag system continues to have a strong impact as the total number

of transactions recording automatically or by payment tags was 69.4% of the total number of transactions made on the networks at 31 December 2007 (against 66.1% in 2006).

The number of tag payment system subscribers for the two companies at 31 December 2007 was 519,755 (which corresponds to approximately 681,673 tags in circulation).

### Breakdown of ASF and Escota transactions by collection method

Transaction type in millions	Year 2007	Year 2006	2007 against 2006	Breakdown in 2007
Manual payments	198.17	212.20	-6.6%	30.6%
Automatic payments	278.32	267.21	4.2%	43.0%
Tag payments	170.87	146.48	16.7%	26.4%
<b>Total</b>	<b>647.36</b>	<b>625.89</b>	<b>3.4%</b>	<b>100.0%</b>

The French motorway operating companies have decided to set up a heavy vehicle tag payment system throughout the French motorway network as from 2007.

ASF and Escota have halted the marketing of subscriptions for CAPLIS (Carte PL Inter Sociétés) magnetic cards as from 2007 and now offer subscriptions for tags reserved for heavy

vehicles. The validity of CAPLIS subscriptions should expire in March 2008. The toll collection point software has been modified and additional equipment has been installed on more than 200 lanes, ready for this new method of collecting tolls from heavy vehicles. This system will provide interoperability across Europe.

## 1. Revenue

### Toll revenue

Consolidated revenue, excluding revenue from ancillary activities, was €2,811.4 million compared with €2,625.2 million in 2006, an increase of 7.1%.

Revenue	Year 2007			Year 2006			Difference	%
	ASF	ESCOTA	GROUP	ASF	ESCOTA	GROUP		
Revenue – tolls	2,184.5	568.8	2,753.3	2,036.1	536.1	2,572.2	181.1	7.0%
Fees for use of commercial premises	36.8	5.8	42.6	33.3	5.3	38.6	4.0	10.4%
Fees for use of optical fibre and telecommunication facilities and other revenue	12.4	3.1	15.5	12.3	2.1	14.4	1.1	7.6%
<b>Total revenue</b>	<b>2,233.7</b>	<b>577.7</b>	<b>2,811.4</b>	<b>2,081.7</b>	<b>543.5</b>	<b>2,625.2</b>	<b>186.2</b>	<b>7.1%</b>

This increase mainly reflects the 7.0% increase in toll revenue, which amounted to €2,573.3 million in 2007, compared with €2,572.2 million in 2006.

This change is due to the combined effect of the following three main factors:

- effect of traffic on comparable network 3.16%;
- effect of bringing new sections into service 0.05%;
- effect of prices and rebates 3.83%.

Toll receipts break down as follows by payment method:

Revenue	Year 2007			Year 2006			Difference	%
	ASF	ESCOTA	GROUP	ASF	ESCOTA	GROUP		
Immediate payment	413.2	147.2	560.4	418.5	147.8	566.3	-5.9	-1.0%
Account holders	446.3	92.3	538.6	488.2	89.0	577.2	-38.6	-6.7%
Tag payment	367.2	132.7	499.9	229.4	114.7	344.1	155.8	45.3%
Bank cards	743.9	154.2	898.1	701.1	142.2	843.3	54.8	6.5%
Accreditive cards	212.8	42.1	254.9	197.9	42.1	240.0	14.9	6.2%
Recharged expenses	1.1	0.3	1.4	1.0	0.3	1.3	0.1	7.7%
<b>Revenue – tolls</b>	<b>2,184.5</b>	<b>568.8</b>	<b>2,753.3</b>	<b>2,036.1</b>	<b>536.1</b>	<b>2,572.2</b>	<b>181.1</b>	<b>7.0%</b>

### Revenue from commercial premises

Revenue from commercial premises was up 10.4% against 2006 at €42.6 million in 2007 compared with €38.6 million in 2006.

This increase was due to more people using service areas and to the impact of the new, more favourable methods of calculating fees.

### Revenue from optical fibre and pylons rentals

Revenue from rental of optical fibre and pylons was up 7.6% from €14.4 million in 2006 to €15.5 million in 2007 mainly due to new contracts for rental of fibre optics entered into by Escota with Bouygues Telecom, Neuf Cegetel and SFR.

## 2. Results

### Operating profit

Taking account of the change of presentation of the results of equity-accounted companies (which now affect operating profit – see Note to the Financial Statements, Accounting Policies, A.1.2), operating profit was €1,255.5 million at the end of December 2007 against €1,147.3 million at the end of December 2006, an increase of 9.4%. This increase was the result of the combined effects of higher revenue and a moderate increase in operating expenses, which stood at €1,553 million in 2007, up 5.8% compared with 2006 (€1,467.7 million).

The following points may be noted in respect of this change in operating expenses:

- the 9% decrease of “**net purchase consumed**”, at €29.5 million at the end of December 2007 compared with €32.4 million at the end of December 2006, mainly because of more clement winter weather;
- a 0.9% decrease in “**external expenses**” (external services, temporary labour and subcontracting) which fell from €194.6 million at the end of December 2006 to €192.9 million at the end of December 2007 as a result of better management;
- a 9.8% increase of **employment cost**, which amounted to €361.3 million for 2007 compared with €329.2 million for 2006. This amount included in particular certain non-recurring costs connected with measures in favour of employee mobility and development;
- a 2.1% increase in net **depreciation and amortisation** expenses, which amounted to €534.3 million for 2007 compared with €523.1 million for the same period in 2006.

Most of this comprises special concession amortisation charges net of reversals of investment grants relating to the new sections of motorway that entered service and the investments made since December 2006, amounting to €427.4 million at the end of December 2007 compared with €441.6 million for the same period in 2006.

Depreciation and amortisation of property plant and equipment used in operations and of intangible assets amounted to €106.9 million at the end of

December 2007 compared with €81.5 million for the same period in 2006;

- an increase of 147.9% in **net provision charges**, which amounted to €48.1 million at the end of December 2007 compared with €19.4 million at the end of December 2006;
- a reduction in share-based payments expenses, which amounted to €8.6 million in 2007 compared with €13.1 million in 2006.

### 2.2 - Cost of net financial debt and other financial income and expenses

The cost of net financial debt amounted to €524.8 million at 31 December 2007 against €409.6 million at the end of December 2006.

This net increase of €115.2 million in interest expenses on financial debt from 2006 mainly arose from the operations related to the financing of the exceptional dividend of €3.3 billion.

Other financial income and expenses amounted to net income of €9.4 million at the end of December 2007 compared with net income of €3.4 million at the end of December 2006.

### 2.3 - Tax

The tax expense, corresponding to current tax and deferred tax, was calculated at €257.5 million for 2007, down 2.7% compared with 2006 (€264.7 million). The effective tax rate remained stable, at close to 35%.

### 2.4 - Net profit for the period

The net profit attributable to equity holders of the parent amounted to €481.3 million at the end of December 2007, up 1.3% compared with 2006 (€475.3 million) after taking account of minority interests of €1.3 million in 2007 compared with €1.1 million in 2006.



### 3. Balance sheet

The **total non-current assets** shown in the balance sheet amount to €11,728.3 million net, a decrease of €91.6 million from 31 December 2006 (€11,819.9 million).

This decrease was mainly connected with the increase in depreciation and amortisation expenses (€498.5 million) being greater than the gross amount of the non-current assets under construction or used in operations (€382.7 million) and the increase in the fair value of derivative financial instruments shown under assets (€26.6 million).

**Total current assets** amounted to €479.1 million at 31 December 2007, down by €556.3 million (€1,035.4 million at 31 December 2006) mainly due to the change in cash and cash equivalents, which fell from €626.4 million at the end of December 2006 to €77.9 million at the end of December 2007 and financed part of the exceptional dividend paid in January 2007.

**Equity** decreased by €3,269.5 million, standing at €538.8 million at 31 December 2007 (compared with €3,808.3 million at the end of 2006). This decrease was mainly the result of the payment of an exceptional dividend of €3.298 billion, of the ordinary dividend for

2006 (€374.2 million) and of the interim dividend paid in September 2007 (€103.9 million).

**Total non-current liabilities** at 31 December 2007 amounted to €9,957.2 million compared with €7,749.2 million at 31 December 2006, a 28.5% increase mainly due to the use of new borrowings (€2,962.1 million) to finance part of the exceptional dividend.

**Total current liabilities** amounted to €1,711.4 million at 31 December 2007, up €413.6 million against 31 December 2006 (€1,297.8 million). This increase mainly arose from the increase in the current portion of loans (up €369.4 million).

After taking account of these various items, the Group's net financial debt at 31 December 2007 amounted to €10,475.3 million, compared with €7,354.7 million at 31 December 2006.

### 4. Cash flow

The Group's statement of cash flows shows a net closing balance of cash and cash equivalents of €77.1 million, down €549.2 million from the opening balance of €626.3 million.

This change breaks down as follows:

- at the end of December 2007, the Group's cash flow from operations before tax and financing costs was €1,841.6 million, almost 7.9% more than at the end of December 2006 (€1,706.2 million);
- cash flows from operating activities amounted to €1,050.8 million at the end of December 2007 which corresponds to 93.8% of those at the end of December 2006 (€1,120.6 million);

- net cash flows used in investing activities amounted to €410.8 million at the end of December 2007, i.e. 85.8% of those at the end of December 2006 (€479 million);
- net cash flows used in financing activities were an outflow of €1,254 million at the end of December 2007 compared with an outflow of €638.2 million at the end of December 2006. These mainly included the net impact of using borrowing for a total of €2,962.1 million to finance in part the dividend payments in the period amounting to €3,776.5 million.

## ● 5. Company financial statements

### 5.1 - Revenue

In the ASF parent company financial statements, revenue for 2007 amounted to €2,233.7 million compared with €2,081.7 million in 2006, an increase of 7.3%.

### 5.2 - Net profit for the period

Net profit for the period amounted to €452.2 million, compared with €374.4 million in 2006, an increase of 20.8%.

# 2

## ASF consolidated financial statements at 31 December 2007

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## Consolidated income statement

<i>(in € millions)</i>	Notes	2007	2006
<b>REVENUE</b>	B.1	<b>2,811.4</b>	<b>2,625.2</b>
Revenue from ancillary activities		6.8	6.0
Operating expenses		(1,553.0)	(1,467.7)
<b>Operating profit from ordinary activities</b>	B.2	<b>1,265.2</b>	<b>1,163.5</b>
Share-based payment expense (IFRS 2)	B.2.3	(8.6)	(13.1)
Profit/(loss) of associates (*)		(1.1)	(3.1)
<b>OPERATING PROFIT</b>	B.2	<b>1,255.5</b>	<b>1,147.3</b>
Cost of gross financial debt		(532.9)	(431.1)
Financial income from cash management investments		8.1	21.5
<b>Cost of net financial debt</b>	B.3	<b>(524.8)</b>	<b>(409.6)</b>
Other financial income	B.3	17.0	8.5
Other financial expenses	B.3	(7.6)	(5.1)
Income tax expense	B.4	(257.5)	(264.7)
<b>NET PROFIT FOR THE PERIOD</b>		<b>482.6</b>	<b>476.4</b>
<b>Minority interest</b>		<b>1.3</b>	<b>1.1</b>
<b>Net profit attributable to equity holders of the parent</b>		<b>481.3</b>	<b>475.3</b>
<b>Earnings per share</b>			
Earnings per share <i>(in euros)</i>		2.084	2.058
Diluted earnings per share <i>(in euros)</i>		2.084	2.058

(\*) Restated in accordance with the change of presentation described in Note A1-2 "Change of presentation: profit or loss of associates".

## Consolidated balance sheet – Assets

<i>(in € millions)</i>	Notes	31/12/2007	31/12/2006
<b>Non-current assets</b>			
Other intangible assets	C.6	23.4	28.1
Concession intangible assets	C.7.3	11,539.3	11,660.9
Property, plant and equipment	C.8	120.4	109.9
Investments in associates	C.9.1	2.0	3.1
Other non-current financial assets	C.10	16.6	17.9
Fair value of derivative financial instruments (non-current assets)	C.15	26.6	0.0
<b>Total non-current assets</b>		<b>11,728.3</b>	<b>11,819.9</b>
<b>Current assets</b>			
Inventories and work in progress	C.17	12.6	13.4
Trade and other operating receivables	C.17	288.0	239.0
Other current assets	C.17	34.9	34.3
Current tax assets		16.0	9.6
Fair value of derivative financial instruments (current assets)	C.14	40.9	39.2
Cash management financial assets	C.14	8.8	73.5
Cash and cash equivalents	C.14	77.9	626.4
<b>Total current assets</b>		<b>479.1</b>	<b>1,035.4</b>
<b>TOTAL ASSETS</b>		<b>12,207.4</b>	<b>12,855.3</b>

## Consolidated balance sheet – Equity and liabilities

<i>(in € millions)</i>	Notes	31/12/2007	31/12/2006
<b>Equity</b>			
Share capital		29.3	29.3
Share premium		15.8	860.1
Consolidated reserves		(15.7)	2,444.3
Net profit for the period attributable to equity holders of the parent		481.3	475.3
Net income recognised directly in equity		23.2	(5.4)
<b>Equity attributable to equity holders of the parent</b>		<b>533.9</b>	<b>3,803.6</b>
Minority interest		4.9	4.7
<b>Total equity</b>		<b>538.8</b>	<b>3,808.3</b>
<b>Non-current liabilities</b>			
Non-current provisions	C.13	222.2	189.2
Bonds	C.14	1,629.2	0.0
Other loans and borrowings	C.14	7,921.6	7,383.5
Fair value of derivative financial instruments (non-current liabilities)	C.14	2.4	0.0
Other non-current liabilities		6.3	9.3
Deferred tax liabilities	B.4.3	175.5	167.2
<b>Total non-current liabilities</b>		<b>9,957.2</b>	<b>7,749.2</b>
<b>Current liabilities</b>			
Current provisions	C.17	68.4	51.5
Trade payables	C.17	53.4	46.6
Fair value of derivative financial instruments (current liabilities)	C.14	40.7	44.8
Other current payables	C.17	501.4	450.1
Current tax payables		11.9	39.3
Current borrowings	C.14	1,034.8	665.4
Bank overdrafts	C.14	0.8	0.1
<b>Total current liabilities</b>		<b>1,711.4</b>	<b>1,297.8</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>12,207.4</b>	<b>12,855.3</b>

## Consolidated cash flow statement

<i>(in € millions)</i>	<b>2007</b>	<b>2006</b>
<b>Net profit for the period (including minority interest)</b>	<b>482.6</b>	<b>476.4</b>
Depreciation and amortisation	541.0	529.9
Net increase/(decrease) in provisions	45.0	24.1
Share-based payments (IFRS 2) and other restatements	(2.2)	7.0
Gain or loss on disposals	8.3	(0.1)
Change in fair value of foreign currency derivative financial instruments	0.0	(1.1)
Share of profit or loss of associates, dividends received from unconsolidated entities and profit or loss from operations being disposed of	0.7	2.9
Capitalised borrowing costs	(16.1)	(7.2)
Cost of net financial debt recognised	524.8	409.6
Current and deferred tax expense recognised	257.5	264.7
<b>Cash flows (used in)/from operations before tax and financing costs</b>	<b>1,841.6</b>	<b>1,706.2</b>
Changes in working capital requirement and current provisions	20.7	(6.1)
Income taxes paid	(311.3)	(264.3)
Net interest paid	(500.2)	(315.2)
<b>Net cash flows (used in)/from operating activities</b>	<b>I. 1,050.8</b>	<b>1,120.6</b>
Purchases of property, plant and equipment, and intangible assets	(9.0)	(14.2)
Proceeds from sales of property, plant and equipment, and intangible assets	0.6	
Purchases of concession fixed assets (net of grants received)	(402.6)	(465.9)
Proceeds from sales of concession assets		2.8
Purchases of shares in subsidiaries and associates (consolidated and unconsolidated)		(1.5)
Dividends received from associates and unconsolidated entities	0.4	0.2
Other	(0.2)	(0.4)
<b>Net cash flows (used in)/from investing activities</b>	<b>II (410.8)</b>	<b>(479.0)</b>
Increases in share capital		
Dividends paid		
- to shareholders of ASF	(3,776.5)	(277.2)
- to minority interests	(1.1)	(0.3)
Proceeds from new long-term borrowings	2,962.1	
Repayment of borrowings and changes in other current financial debt	(465.5)	(485.6)
Change in cash management assets	27.0	124.9
<b>Net cash flows (used in)/from financing activities</b>	<b>III (1,254.0)</b>	<b>(638.2)</b>
<b>Change in net cash and cash equivalents</b>	<b>I + II + III (614.0)</b>	<b>3.4</b>
<b>Net cash and cash equivalents at beginning of period</b>	<b>626.3</b>	<b>620.0</b>
Other changes	64.8	2.9
<b>Net cash and cash equivalents at end of period</b>	<b>77.1</b>	<b>626.3</b>
Increase (decrease) of cash management financial assets	(27.0)	(124.9)
(Proceeds from)/repayment of loans	(2,496.6)	485.6
Other changes	(47.8)	(95.2)
<b>Change in net debt</b>	<b>(3,120.6)</b>	<b>271.8</b>
<b>Net debt at beginning of period</b>	<b>(7,354.7)</b>	<b>(7,626.5)</b>
<b>Net debt at end of period</b>	<b>(10,475.3)</b>	<b>(7,354.7)</b>

## Statement of changes in consolidated equity

<i>(in € millions)</i>	Share capital	Share premium	Consolidated reserves	Net profit for the period	Net income recognised directly in equity	Total	Minority interest	Total
<b>Balance at 1 January 2006</b>	<b>29.3</b>	<b>854.2</b>	<b>2,286.7</b>	<b>434.8</b>	<b>(8.1)</b>	<b>3,596.9</b>	<b>3.8</b>	<b>3,600.7</b>
Allocation of net income and dividend payments			157.6	(434.8)		(277.2)	(0.3)	(277.4)
Net profit for the period (a)				475.3		475.3	1.1	476.4
Financial instruments: changes in fair value (b)					2.7	2.7		2.7
including:								
- available-for-sale financial assets					2.1	2.1		2.1
- cash flow hedges					0.6	0.6		0.6
of which – total income and expense recognised in respect of 2006 (a) + (b)				475.3	2.7	478.0	1.1	479.1
Share-based payments (IFRS 2)		5.9				5.9		5.9
<b>Balance at 31 December 2006</b>	<b>29.3</b>	<b>860.1</b>	<b>2,444.3</b>	<b>475.3</b>	<b>(5.4)</b>	<b>3,803.6</b>	<b>4.7</b>	<b>3,808.3</b>
Allocation of net income and dividend payments		(841.0)	(2,460.0)	(475.3)		(3,776.3)	(1.1)	(3,777.4)
Net profit for the period (a)				481.3		481.3	1.3	482.6
Financial instruments: changes in fair value (b)					28.6	28.6		28.6
including:								
- available-for-sale financial assets					(0.6)	(0.6)		(0.6)
- cash flow hedges					29.2	29.2		29.2
of which – total income and expense recognised in respect of 2007 (a) + (b)				481.3	28.6	509.9	1.3	511.2
Share-based payments (IFRS 2)		(3.3)				(3.3)		(3.3)
<b>Balance at 31 December 2007 restated</b>	<b>29.3</b>	<b>15.8</b>	<b>(15.7)</b>	<b>481.3</b>	<b>23.2</b>	<b>533.9</b>	<b>4.9</b>	<b>538.8</b>



## Notes to the consolidated financial statements

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## A. Accounting policies and measurement methods

### 1. General principles

In application of Regulation (EC) No 1606/2002 of the European Parliament and of the Council of 19 July 2002, the Group's consolidated financial statements for the period ended 31 December 2007 have been prepared under the International Financial Reporting Standards (IFRS) as endorsed by the European Union at 31 December 2007.

The accounting principles applied by the Group at 31 December 2007 are the same as those used in preparing its consolidated financial statements at 31 December 2006, except for:

- Standards and Interpretations adopted by the European Union, applicable as from 1 January 2007 (see Note A.1.1 "New Standard and Interpretations applicable from 1 January 2007");
- and the change of presentation of the profit or loss of associates in the income statement (see Note A.1.2 "Change of presentation: profit or loss of associates").

Readers are reminded that the Group has not chosen to apply IFRIC 12 on service concession contracts early (see Note A.5 "Standards and interpretations not applied early").

The Board of Directors finalised the consolidated financial statements on 21 February 2008.

#### 1.1 New Standards and Interpretations applicable from 1 January 2007

##### 1.1.1 IFRS 7 "Financial instruments: Disclosures" and Amendment to IAS 1 "Presentation of Financial Statements – Capital Disclosures"

On 18 August 2005, the IASB issued IFRS 7 "Financial instruments: Disclosures" and the Amendment to IAS 1 "Presentation of Financial Statements – Capital Disclosures".

The purpose of IFRS 7 is to collate, after redefining, the rules on presentation of financial information relating to financial instruments, as defined by IAS 32 "Financial Instruments Disclosures and Presentation" and IAS 39

"Financial instruments: Recognition and Measurement". IFRS 7 requires in particular:

- qualitative disclosures on the management of risks as they are analysed by the Group's management;
- quantitative disclosures on the sensitivity of profit or loss and equity to fluctuations in the various market risks (interest rates, foreign exchange rates, equity prices and raw material prices, etc.).

The Amendment to IAS 1 provides for the presentation of qualitative information on the objectives, policies and processes for managing capital and the disclosure of quantitative data about what the entity regards as capital.

Application of this Standard and this Amendment, adopted by the European Union on 11 January 2006 and published in the Official Journal of the European Union on 27 January 2006, has been mandatory since 1 January 2007. The consolidated financial statements of ASF at 31 December 2006 have therefore been adjusted in consequence to take account of their application retrospectively.

##### 1.1.2 New Interpretations applicable from 1 January 2007

- IFRIC 10 – Interim Financial Reporting and Impairment;
- IFRIC 9 – Reassessment of Embedded Derivatives;
- IFRIC 8 – Scope of IFRS 2;
- IFRIC 7 – Applying the Restatement Approach under IAS 29 Financial Reporting in Hyperinflationary Economies.

The application of these interpretations has no material effect on the Group's consolidated financial statements.

#### 1.2 Change of presentation: profit or loss of associates

The IFRSs in force at 31 December 2007 require the profit or loss of associates to be disclosed on a specific line in the income statement, but do not state where this line should be placed. Furthermore, they allow supplementary lines and subtotals to be added whenever this facilitates understanding of the entity's performance.

TransJamaican Highway, is an associate in which the Group exercises significant influence and which is engaged in the same type of business as ASF.

In order to further improve the information presented on its operational performance, the Group has decided to present

the results of associates from now on between Operating profit from ordinary activities and Operating profit. In accordance with IAS 8, this change of presentation has been applied to the comparative data presented.

<i>(in € millions)</i>	<b>2006 Published</b>	<i>(in € millions)</i>	<b>2006 Restated</b>
<b>REVENUE</b>	<b>2,625.2</b>	<b>REVENUE</b>	<b>2,625.2</b>
<b>Operating profit from ordinary activities</b>	<b>1,163.5</b>	<b>Operating profit from ordinary activities</b>	<b>1,163.5</b>
Share-based payment expense (IFRS 2)	(13.1)	Share-based payment expense (IFRS 2)	(13.1)
<b>OPERATING PROFIT</b>	<b>1,150.4</b>	Profit/(loss) of associates	(3.1)
<b>Cost of net financial debt</b>	<b>(409.6)</b>	<b>OPERATING PROFIT</b>	<b>1,147.3</b>
Other interest expense and income	3.4	<b>Cost of net financial debt</b>	<b>(409.6)</b>
Share of associates profit/(loss) attributable to Group	(3.1)	Other interest expense and income	3.4
Income tax	(264.7)	Income tax	(264.7)
<b>NET PROFIT</b>	<b>476.4</b>	<b>NET PROFIT</b>	<b>476.4</b>
Minority interest	1.1	Minority interest	1.1
<b>Net profit for the period attributable to equity holders of the parent</b>	<b>475.3</b>	<b>Net profit for the period attributable to equity holders of the parent</b>	<b>475.3</b>

## 2. Consolidation methods

### 2.1 Consolidation scope

Companies of which ASF holds, whether directly or indirectly, the majority of voting rights enabling control to be exercised, are fully consolidated. This relates to Escota only.

Companies over which the Group exercises significant influence are accounted for using the equity method. Only the shares held in TransJamaican Highway are accounted for using this method.

The scope of consolidation has not changed since 1 January 2006.

### 2.2 Intra-group transactions

Reciprocal operations and transactions relating to assets and liabilities, income and expenses between consolidated or equity-accounted companies are eliminated in the consolidated financial statements. This is done:

- for the full amount if the transaction is between two subsidiaries;
- applying the percentage owned of an equity-accounted entity in the case of internal profits or losses realised between a fully consolidated entity and an equity-accounted entity.

### 2.3 Translation of the financial statements of foreign subsidiaries

In most cases, the functional currency of foreign subsidiaries is their local currency.

The financial statements of foreign entities of which the functional currency is different from that used in preparing the Group's consolidated financial statements are translated at the closing rate. Balance sheet items are translated at the exchange rate at the balance sheet date and income statement items are converted at the average rate for the period (which represents the best estimate of the exchange rate at the transaction date). Any resulting translation differences are recognised under translation differences in consolidated reserves.

### 2.4 Foreign currency transactions

Transactions in foreign currency are translated into euros at the exchange rate at the transaction date. At the balance sheet date, financial assets and monetary liabilities expressed in foreign currencies are translated at the closing rate. Resulting exchange gains and losses are recognised under foreign exchange gains and losses and are shown under other financial income and expenses in the income statement.

Foreign exchange gains and losses arising on loans denominated in foreign currency or on foreign currency derivatives used to hedge investments in foreign subsidiaries are recorded under translation differences in equity.

### 3. Measurement rules and methods

#### 3.1 Use of estimates

The preparation of financial statements under the IFRSs requires estimates to be used and assumptions to be made that affect the amounts shown in these financial statements.

These estimates assume the operation is a going concern and are made on the basis of the information available at the time. Estimates may be revised if the circumstances on which they were based alter or if new information becomes available. Actual results may be different from these estimates.

Use of estimates relates in particular to the following:

##### 3.1.1 Values used in impairment tests

The assumptions and estimates made to determine the recoverable amount of intangible assets and property, plant and equipment, relate in particular to the assessment of market prospects, needed to estimate the cash flows, and discount rates adopted. Any change in these assumptions could have a material effect on the recoverable amount and could entail a change in the impairment losses to recognise.

##### 3.1.2 Measurement of share-based payment expenses under IFRS 2

The Group recognises a share-based payment expense relating to the granting to its employees of share options (offers to subscribe to or purchase shares), of shares for no consideration and of shares under the Group Savings Scheme. This expense is measured on the basis of actuarial calculations using estimated behavioural assumptions based on observation of past behaviour.

##### 3.1.3 Measurement of retirement benefit obligations

The Group is involved in defined contribution and defined benefit retirement plans. Its obligations in connection with these plans are measured actuarially based on assumptions such as the discount rate, the return on the investments dedicated to these plans, future increases in wages and salaries, employee turnover, mortality rates and the rate of increase of health expenses.

These assumptions are generally updated annually. Details of the assumptions used and how they are determined

are given in Note C.13.1 "Provisions for retirement benefit obligations".

The Group considers that the actuarial assumptions used are appropriate and justified. Obligations may, however, change in the event of changes in assumptions.

##### 3.1.4 Measurement of provisions

The factors that materially influence the amount of provisions relate mainly to forecasts for maintenance expenditure spanning several years, and for major repairs, which serve as a basis for provisions for major repairs. The application of Interpretation IFRIC 12 could moreover alter the determination of these provisions (see section A.5 "Standards and interpretations not applied early").

##### 3.1.5 Measurement of financial instruments at fair value

In the case of financial instruments that are not listed on a market, the Group uses valuation models based on a number of assumptions to assess their fair value, and changes in these assumptions could have a material impact on the valuation of these instruments.

#### 3.2 Revenue

Consolidated revenue is recognised in accordance with IAS 18. It comprises tolls received on road infrastructures operated under concessions and ancillary income such as fees for use of commercial premises, and rent for telecommunication and parking infrastructures.

#### 3.3 Revenue from ancillary activities

Revenue from ancillary activities is recognised in accordance with IAS 18. It comprises rental income, sales of equipment, materials and merchandise, study work and fees other than that recorded under revenue.

#### 3.4 Share-based payments

The measurement and recognition methods for share subscription and purchase plans, the "Plans d'Épargne Groupe" – Group Savings Schemes – and free share plans, are defined by IFRS 2 "Share-based Payment". The granting of share options, free shares and offers to subscribe to the group savings plan represent a benefit granted to their beneficiaries and therefore constitute supplementary remuneration borne by the Group. Because such transactions do not give rise to monetary transactions, the benefits granted in this way are recognised as expenses in the period in which the rights are acquired, with a corresponding increase in equity. Benefits

are measured on the basis of the fair value at the grant date of the equity instruments granted.

### 3.4.1 VINCI share subscription or purchase option plans

Options to subscribe to or purchase shares are granted to Group employees and officers. The fair value of the options granted is determined at the grant date using a binomial valuation model, of the "Monte Carlo" type. The number of options is adjusted for the probability that the vesting conditions for the exercise of the option will not be satisfied.

### 3.4.2 Free VINCI shares allocation plan

Free VINCI shares are granted to Group employees and officers. As this is a plan under which the final vesting of the free shares is dependent on the realisation of conditions relating to market performance and financial criteria, the fair value of the free VINCI shares has been estimated, at grant date, using a simulation model of the "Monte Carlo" type, in order to incorporate the impact of the market performance condition (i.e. in respect of the risk-free interest rate), as recommended by IFRS 2. Only the marginal impact of the overall stock market performance condition has been incorporated in the fair value.

### 3.4.3 VINCI Group Savings Scheme

VINCI issues new shares three times a year reserved for VINCI Group employees with a subscription price that includes a discount against the average stock market price of the VINCI share during the last 20 business days preceding the authorisation by the Board of Directors. This discount is considered as a benefit granted to the employees; its fair value is determined using a binomial valuation model, of the "Monte Carlo" type, at the date on which the Board of Directors sets the subscription price. As certain restrictions apply to the shares acquired by the employees under these plans regarding their sale or transfer, the fair value of the benefit to the employee takes account of the fact that the shares acquired cannot be freely disposed of for five years.

In 2007, VINCI carried out a leveraged employee shareholding transaction, called "Castor Avantage", for the employees of its French subsidiaries.

Leveraged plans are measured at grant date in accordance with IFRS 2, on the basis of the benefit granted by VINCI to its employees.

The Group recognises the benefits granted in this way to its employees as an expense over the vesting period, with a corresponding entry increasing consolidated equity.

The plans, implemented as decided by VINCI's Board of Directors and approved by the Shareholders General Meeting, are not systematically renewed. As their measurement is not directly linked to VINCI's business operations, the Group has considered it appropriate not to include this expense in the operating profit from ordinary activities, which is an indicator of performance, but to report it on a separate line, labelled "Share-based payment expense (IFRS 2)", in operating profit.

## 3.5 Cost of net financial debt

The cost of net financial debt comprises:

- the cost of gross financial debt, which includes the interest expense calculated at the effective interest rate, gains and losses on interest-rate hedges in respect of gross financial debt, whether they are designated as hedges for accounting purposes or not;
- the line item financial income from cash management investments, which comprises the return on investments of cash and cash equivalents. Investments of cash and cash equivalents are measured at fair value through profit or loss.

## 3.6 Other financial income and expenses

Other financial income and expenses mainly comprises foreign exchange gains and losses, the effects of discounting to present value, dividends received from unconsolidated entities, capitalised borrowing costs and changes in the value of derivatives not allocated to interest rate risk management.

Borrowing costs borne during the construction of assets are included in the cost of those assets. They are determined as follows:

- to the extent that funds are borrowed specifically for the purpose of constructing an asset, the borrowing costs eligible for capitalisation on that asset are the actual borrowing costs incurred during the period less any investment income arising from the temporary investment of those borrowings;
- when borrowing is not intended to finance a specific project, the interest eligible for capitalisation on an asset is determined by applying a capitalisation rate to the expenditure on that asset. This capitalisation rate is equal to the weighted average of the costs of borrowing funds other than those specifically intended for the construction of given assets.

### 3.7 Income tax

Income tax is computed in accordance with the tax legislation in force in the countries where the income is taxable.

In accordance with IAS 12, deferred tax is recognised on the temporary differences between the carrying amount and the tax base of assets and liabilities. Deferred tax is calculated using the latest tax rates enacted or substantially enacted. The effects of a change in the tax rate from one period to another are recognised in the income statement in the period in which the change occurs.

Deferred tax relating to items recognised directly under equity is also recognised under equity.

Whenever subsidiaries have distributable reserves, a deferred tax liability is recognised in respect of the probable distributions that will be made in the foreseeable future. Moreover, shareholdings in associates and joint ventures give rise to recognition of a deferred tax liability in respect of all the differences between the carrying amount and the tax base of the shares.

Net deferred tax is determined on the basis of the tax position of each entity or group of entities included in the tax group under consideration and is shown under assets or liabilities for its net amount per taxable entity.

Deferred tax is reviewed at each balance sheet date to take account in particular of the impact of changes in tax law and the prospects for recovery. Deferred tax assets are only recognised if their recovery is probable.

Deferred tax assets and liabilities are not discounted.

### 3.8 Earnings per share

Earnings per share is the net profit for the period after minority interest, divided by the weighted average number of shares outstanding during the period less treasury shares.

In calculating diluted earnings per share, the average number of shares outstanding is adjusted for the dilutive effect of equity instruments issued by the Company, such as share subscription or purchase options in particular.

### 3.9 Other intangible assets

This is mainly computer software, which is measured at cost less cumulative amortisation and impairment losses and is amortised on a straight-line basis over its useful life.

### 3.10 Concession intangible assets

Concession intangible assets include the costs of infrastructure built in compliance with the provisions of concession contracts. Such infrastructure facilities correspond to the non-renewable equipment that is to be returned for no consideration to the concession grantor at the end of the contract.

These intangible assets are booked in the balance sheet at their construction cost that encompasses cost of study work, the sums paid to companies, general costs related to their construction, as well as the interest expenses shouldered during the construction phase. They are presented in the balance sheet as a deduction from grants related to assets, as well as of cumulative depreciations and possible depreciations.

They are amortised on a straight-line basis over the period of the contract, starting at the date of entry into service of the assets.

### 3.11 Grants related to assets

Grants related to assets are presented in the balance sheet as a reduction of the amount of the asset for which they were received.

### 3.12 Property, plant and equipment

Property, plant and equipment mainly relates to buildings and renewable equipment used to operate the assets under concession agreements. It is recorded at acquisition or production cost less cumulative depreciation and any impairment losses. Depreciation is generally calculated on a straight-line basis over the period of use of the asset. Accelerated depreciation may however be used when it appears more appropriate to the conditions under which the asset is used. The estimated periods of use of the various categories of items of property, plant and equipment are as follows:

Plant and machinery	between 4 and 15 years
Computer equipment	between 3 and 5 years
Transport and handling equipment	between 2 and 10 years
Fixtures and fittings	between 5 and 10 years
Office furniture and equipment	between 3 and 10 years

Depreciation commences as from the date when the asset is ready to enter service. Supplementary depreciation charges are made in respect of assets that are returned for no consideration to the concession grantor, in order to bring their residual value to nil at the end of the contract.

### 3.13 Impairment of non-financial non-current assets

Under certain circumstances, impairment tests must be performed on intangible and tangible fixed assets. A test is performed only when there is an indication of a loss of value.

Assets to be tested for impairment are grouped within cash-generating units that correspond to homogeneous groups of assets that generate identifiable cash flows from their use. Whenever the recoverable value of a cash-generating unit is less than its carrying amount, an impairment loss is recognised in operating profit or loss. The recoverable amount of an asset or a cash-generating unit is the higher of its fair value less costs to sell and its value in use. Value in use is the present value of the future cash flows expected to be derived from an asset or cash-generating unit. The discount rate is determined for each cash-generating unit, taking account of its geographical location and the risk profile of its business.

### 3.14 Investments in associates

Equity-accounted investments in associates are initially recognised at cost of acquisition, including any goodwill arising. Their carrying amount is then increased or decreased to recognise the Group's share of the associate's profits or losses after the date of acquisition. Whenever losses are greater than the value of the Group's net investment in the associate, these losses are not recognised unless the Group has entered into a commitment to recapitalise the associate or made payments on its behalf.

If there is an indication that an investment may be impaired, its recoverable value is tested as described in Note A.3.13 "Impairment of non-financial non-current assets".

### 3.15 Other non-current financial assets

Other non-current financial assets comprise available-for-sale securities, the part at more than one year of loans and receivables measured at their amortised cost and the fair value of non-current derivative financial instruments (assets) (see Note A.3.23.2 "Fair value of derivative financial instruments, (assets and liabilities)").

#### 3.15.1 Available-for-sale securities

Available-for-sale securities comprises the Group's shareholdings in unconsolidated entities.

At the balance sheet date, available-for-sale securities are measured at their fair value. For shares in listed companies, fair value is determined on the basis of the stock market price at that balance sheet date.

For unlisted securities, if their fair value cannot be determined reliably, the securities continue to be measured at their original cost, i.e. their cost of acquisition plus transaction costs.

Changes in fair value are recognised directly in equity and are only transferred to profit or loss when the securities in question are sold.

Whenever a decrease in the fair value of an available-for-sale financial asset has been recognised directly in equity and when there is an objective indication that it is impaired, the cumulative loss is recognised in profit or loss and may not be reversed.

#### 3.15.2 Loans and receivables at amortised cost

Loans and receivables at amortised cost mainly comprise receivables connected with shareholdings, current account advances to associates or unconsolidated entities, guarantee deposits, and loans and receivables.

When first recognised, these loans and receivables are recognised at their fair value plus the directly attributable transaction costs. At each balance sheet date, these assets are measured at their amortised cost using the effective interest method.

If there is an objective indication of durable impairment, an impairment loss is recognised at the balance sheet date. The impairment loss corresponding to the difference between the carrying amount and the recoverable amount (i.e. the present value of the expected cash flows discounted using the original effective interest rate) is recognised in profit or loss. This loss may be reversed if the recoverable value increases subsequently and if this favourable change can objectively be linked to an event arising after recognition of the impairment loss.

### 3.16 Inventories and work in progress

Inventories and work in progress are recognised at their cost of acquisition or of production by the entity. Inventories mainly comprise the necessary supplies for the maintenance and upkeep of motorways, spare parts for equipment (toll booths, electrical equipment, transport, machinery) computer and office supplies. At each balance sheet date, they are measured at the lower of cost and net realisable value.

### 3.17 Trade and other operating receivables

Trade and other operating receivables are current financial assets initially measured at their fair value, which is generally their nominal value, unless the effect of discounting is material. At each balance sheet date, receivables are measured at their

amortised cost less any impairment losses taking account of any likelihood of non-recovery.

### 3.18 Other current financial assets

Other current financial assets comprises the fair value of derivative financial instruments (assets) and the part at less than one year of loans and receivables reported under other non-current financial assets.

### 3.19 Cash management financial assets

Cash management financial assets comprises investments in monetary and bond securities, and units in UCITS, made with a short-term management objective, that do not satisfy the IAS 7 criteria for recognition as cash. As ASF adopts fair value as being the best reflection of the performance of these assets, they are measured and recognised at their fair value, and changes in fair value are recognised directly through profit or loss.

Purchases and sales of cash management financial assets are recognised at their transaction date.

Their fair value is determined using commonly used valuation models or, for non-listed cash management assets, at the present value of future cash flows. In assessing the fair value of listed instruments, the Group uses the market price at the balance sheet date or the cash-in-value of UCITS.

### 3.20 Cash and cash equivalents

This item comprises current accounts at banks and cash equivalents that are not subject to any restrictions. Bank overdrafts are not included in cash and are reported under current financial liabilities.

ASF measures cash equivalents at fair value through profit or loss, considering that fair value is the best reflection of the performance of cash equivalents.

### 3.21 Non-current provisions

Non-current provisions comprise provisions for retirement benefit obligations and other non-current provisions.

#### 3.21.1 Provisions for retirement benefit obligations

Provisions are taken in the balance sheet for obligations arising from defined benefit retirement plans, for both current and former employees (people with deferred rights or who have retired). These provisions are determined using the Projected Unit Credit method on the basis of actuarial assessments made

at each annual balance sheet date. Each plan's obligations are recognised separately.

For defined benefit plans financed under external management arrangements (i.e. pension funds or insurance policies), the surplus or shortfall of the fair value of the assets compared with the present value of the obligations is recognised as an asset or liability in the balance sheet, after deduction of cumulative actuarial gains and losses and any past service cost not yet recognised in profit or loss. However, surplus assets are only recognised in the balance sheet to the extent that they represent a future economic benefit for the Group.

Past service cost corresponds to the benefits granted either when an entity adopts a new defined benefit plan or when it changes the level of benefit of an existing plan. Whenever new rights to benefit are acquired, as from the adoption of the new plan or the change of an existing plan, the past service cost is recognised immediately in the income statement. Conversely, whenever adoption of a new plan or a change in a plan gives rise to the acquisition of rights after its implementation date, past service costs are recognised as an expense on a straight-line basis over the average period remaining until the corresponding rights are fully vested.

Actuarial gains and losses result from changes in actuarial assumptions and from experience adjustments (the effects of differences between the actuarial assumptions adopted and what has actually occurred).

Cumulative unrecognised actuarial gains and losses that exceed 10% of the higher of the present value of the defined benefit obligation and the fair value of the plan assets are taken to profit or loss for the excess portion on a straight-line basis over the average expected remaining working life of the employees who are plan members.

For defined benefit plans, the expense recognised under operating profit or loss comprises the current service cost, the amortisation of past service cost, the amortisation of any actuarial gains and losses and the effects of any reduction or winding up of the plan. The interest cost (cost of discounting) and the expected yield on plan assets are recognised under other financial income and expenses.

That part of provisions for retirement benefit obligations that matures within less than one year is shown under current liabilities.

#### 3.21.2 Other non-current provisions

These comprise other employee benefits, measured in accordance with IAS 19, and the provisions that are not directly linked to the operating cycle, measured in accordance with IAS 37. These are recognised whenever, at the balance



sheet date, the Group has a present obligation (whether legal or constructive) to third parties arising from a past event, whenever it is probable that an outflow of resources representing economic benefits will be required to settle the obligation and a reliable estimate can be made of the obligation. These provisions are measured at their present value, corresponding to the best estimate of the outflow of resources required to settle the obligation.

Provision expenses and reversals result from the change in these assessments at each balance sheet date.

The part at less than one year of other employee benefits is reported under "other current liabilities". The part at less than one year of provisions not directly linked to the operating cycle is reported under "current provisions".

### 3.22 Current provisions

Current provisions are provisions directly linked to each business line's own operating cycle, whatever the expected time of settlement of the obligation. They are recognised in accordance with IAS 37 (see above). They also include the part at less than one year of provisions not directly linked to the operating cycle.

Provisions for disputes connected with operations mainly relate to disputes with customers, sub-contractors, joint contractors or suppliers. Restructuring provisions include the cost of plans and measures for which there is a commitment whenever these have been announced before the period end.

Provisions for other current liabilities mainly comprise provisions for individual dismissals and for other risks related to operations.

### 3.23 Bonds and other financial debt (current and non-current)

#### 3.23.1 Bonds, other loans and financial debt

They are recognised at amortised cost using the effective interest method. The effective interest rate is determined after taking account of redemption premiums and issuance expenses. Under this method, the interest expense is measured over the period until maturity on a time value of money basis and reported under the cost of gross financial debt.

The part at less than one year of borrowings is included in current borrowings.

#### 3.23.2 Fair value of derivative financial instruments (assets and liabilities)

The Group uses derivative financial instruments to hedge its exposure to market risks (mainly exchange rates). The exchange rate derivatives used by ASF are designated as hedging instruments if the conditions provided for in IAS 39 are satisfied, such as:

- the hedging relationship is clearly designated and documented at the date when it is set up;
- the effectiveness of the hedging relationship is demonstrated from the outset and at each balance sheet date, prospectively and retrospectively.

The fair value of other derivative financial instruments not designated as hedges and the part at less than one year of the fair value of derivative financial instruments designated as hedges are recognised in the balance sheet under "Fair value of current derivative financial instruments (assets)" or "Fair value of current derivative financial instruments (liabilities)".

#### Financial instruments designated as hedging instruments

Derivative financial instruments designated as hedging instruments are systematically recognised in the balance sheet at fair value. The fair value of derivative financial instruments designated as hedges of which the maturity is greater than one year is reported in the balance sheet under Fair value of non-current derivative financial instruments (assets) or Fair value of non-current derivative financial instruments (liabilities). Nevertheless, their recognition varies depending on whether they are designated as:

- a fair value hedge of an asset or a liability or of an unrecognised firm commitment;
- a cash flow hedge;
- a hedge of a net investment in a foreign entity.

#### Fair value hedge

A fair value hedge enables the exposure to the risk of a change in the fair value of a financial asset, a financial liability or unrecognised firm commitments to be hedged.

Changes in the fair value of the hedging instrument are recognised in profit or loss for the period. The change in value of the hedged item attributable to the hedged risk is recognised symmetrically in profit or loss for the period. Except for the ineffective part of the hedge, these two revaluations offset each other within the same line items in the income statement.

### Cash flow hedge

A cash flow hedge allows exposure to fluctuations in future cash flows associated with a recognised asset or liability, or a highly probable forecast transaction, to be hedged.

Changes in the fair value of the derivative financial instrument are recognised net of tax under equity for the effective part and in profit or loss for the period for the ineffective part. Cumulative gains or losses in equity are taken to profit or loss under the same line item as the hedged item – i.e. under operating income and expenses for cash flows from operations and under financial income and expense otherwise – whenever the hedged cash flow affects profit or loss.

If the hedging relationship is interrupted, in particular because it is no longer considered effective, the cumulative gains or losses in respect of the derivative instrument are retained in equity and recognised symmetrically with the cash flow hedged. If the future cash flow is no longer expected, the gains and losses previously recognised in equity are immediately taken to profit or loss.

### Financial instruments not designated as hedging instruments

Derivative financial instruments that are not designated as hedging instruments are reported in the balance sheet at fair value and changes in their fair value are recognised in profit or loss.

## 3.24 Trade payables

Trade and other operating payables are current financial liabilities initially measured at their fair value, which is generally their nominal value, unless the effect of discounting is material. At each balance sheet date, trade payables are measured at amortised cost.

## 3.25 Off-balance sheet commitments

The Group's off-balance sheet commitments are monitored through an annual or six-monthly report.

Off-balance sheet commitments are reported in the appropriate Notes, as dictated by their nature.

## 3.26 Segment reporting

The Group is managed as a single business line, the collection of toll payments, to which ancillary payments are connected for commercial premises, rental of fibre optic facilities, telecommunication equipment, and heavy goods vehicle parking facilities.

## 4. Reminder of the elections made on first application of the IFRSs

In connection with the transition to IFRS in 2005, and in accordance with IFRS 1 the "First-time Adoption of International Financial Reporting Standards", the Group made the following elections, which still have an important impact on the 2007 consolidated financial statements:

- **retirement benefit obligations:** the actuarial gains and losses existing at 1 January 2004, not recognised under French GAAP, are recorded under provisions for retirement benefit obligations with a corresponding reduction of equity. Actuarial gains and losses arising after 1 January 2004 are recognised prospectively;
- **property, plant and equipment and intangible assets:** the Group has elected not to measure certain items of property, plant and equipment and intangible assets at the transition date at their fair value;
- **share-based payments:** the Group has elected to apply IFRS 2 in respect of share option plans granted since 7 November 2002 for which rights had not yet vested at 1 January 2005.

## 5. Standards and interpretations not applied early

The Group has not elected to apply the following Standards or Interpretations early:

- IFRS 3, Revised Business Combinations;
- IAS 1, Revised Presentation of Financial Statements;
- Amendments to IAS 23, Borrowing Costs;
- IFRS 8, Operating Segments;
- IFRIC 11, Group and Treasury Share Transactions;
- IFRIC 13, Customer Loyalty Programmes;
- IFRIC 14, The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction.

The Group is currently analysing the impacts and practical consequences of the application of these Standards and Interpretations.

On 30 November 2006, the IFRIC published Interpretation IFRIC 12 on accounting for service concession agreements:

- the application scope covers public service concession contracts in which the concession grantor is considered to exercise control over the assets operated;
- the various accounting models applicable depend on the consideration received by the operator:
  - under the intangible asset model, the operator recognises the asset under concession as an intangible asset to the extent that it receives a right to collect tolls (or receive other remuneration) from users, in consideration for the financing, building, and operation of the infrastructure. The intangible asset model also applies whenever the concession grantor remunerates the concession operator on the basis of the extent of use of the infrastructure by users, but with no guarantees as to the amounts that will be paid to the operator (under a simple pass through or shadow toll agreement).
  - under the financial asset model, the operator's rights over the asset under concession are recognised as an interest-

bearing financial receivable whenever the concession operator has an unconditional right to receive payments from the concession grantor independently of the extent of use of the infrastructure by users.

- whenever only part of the investment is covered by a payment commitment from the grantor, the expense is recognised as a financial receivable up to the amount guaranteed by the grantor, and as an intangible fixed asset for the balance.

The contracts governing the operations of ASF and Escota meet the definition in the intangible asset model.

The Group has elected not to apply this Interpretation, which is in the course of endorsement by the European Union, early at 31 December 2007.

The application of IFRIC 12 by the Group will require the accounting rules and procedures applicable to concession contracts to be adapted, in particular as regards the accounting treatment of provisions for major repairs.

## B. Notes to the income statement

### 1. Revenue

<i>(in € millions)</i>	2007	2006
Revenue – tolls	2,753.3	2,572.2
Fees for use of commercial premises	42.6	38.6
Fees for use of fibre optics and telecommunication facilities	15.5	14.4
<b>Revenue – tolls</b>	<b>2,811.4</b>	<b>2,625.2</b>

### 2. Operating profit

<i>(in € millions)</i>	2007	2006
<b>Revenue</b>	<b>2,811.4</b>	<b>2,625.2</b>
<b>Revenue from ancillary activities</b>	<b>6.8</b>	<b>6.0</b>
Purchases consumed	(29.5)	(32.4)
External services (1)	(177.2)	(179.0)
Temporary employees	(6.9)	(5.4)
Sub-contracting	(8.8)	(10.2)
Taxes and levies	(380.3)	(370.0)
Employment costs	(361.3)	(329.2)
Other income and expenses (1)	(6.6)	1.0
Depreciation and amortisation (2)	(534.3)	(523.1)
Net provision charge	(48.1)	(19.4)
<b>Operating expenses (before non-recurring items and IFRS 2)</b>	<b>(1,553.0)</b>	<b>(1,467.7)</b>
<b>Operating profit from ordinary activities</b>	<b>1,265.2</b>	<b>1,163.5</b>
Share-based payment expense (IFRS 2)	(8.6)	(13.1)
Profit/(loss) of associates (3)	(1.1)	(3.1)
<b>Operating profit</b>	<b>1,255.5</b>	<b>1,147.3</b>

(1) Reclassification of operating grants and insurance settlements received (€1 million) from External services to Other income and expenses.

(2) Net of the share of investment grants.

(3) Restated in accordance with the change of presentation described in Note A.1.2 "Change of presentation: profit or loss of associates".

**Operating profit from ordinary activities** which measures the operating performance of the Group's subsidiaries' before the effects of share-based payments (IFRS 2), was €1,265.2 million at 31 December 2007 (45% of revenue) against €1,163.5 million at 31 December 2006 (44.3% of revenue), up 8.7%.

**Operating profit** was €1,255.5 million at 31 December 2007 compared with €1,147.3 million at 31 December 2006 (44.7% and 43.7% of revenue respectively), up 9.4%. It includes the results of associates.

## 2.1 Other operating income and expenses

<i>(in € millions)</i>	2007	2006
Capitalised production	(0.2)	0.0
Operating grants and insurance settlements received	1.4	1.0
Net losses on disposal of operating tangible and intangible fixed assets	(7.8)	0.0
<b>Other operating income and expenses</b>	<b>(6.6)</b>	<b>1.0</b>

## 2.2 Amortisation and depreciation

This item breaks down as follows:

<i>(in € millions)</i>	2007	2006
Intangible assets	8.9	9.3
Concession intangible assets	453.0	441.6
Property, plant and equipment	72.4	72.2
<b>Depreciation and amortisation</b>	<b>534.3</b>	<b>523.1</b>

## 2.3 Share-based payment expense

The expense relating to benefits granted to employees has been assessed at €8.6 million in respect of 2007 (compared with €13.1 million in 2006), of which €0.8 million was in respect of VINCI's share option plans (compared with €0.7 million in

2006), €6.5 million in respect of group savings plans (compared with €11.1 million in 2006) and €1.3 million in respect of the VINCI's free share plan (compared with €1.3 million in 2006). (See Note C.12 "Share-based payment").

## 3. Financial income and expenses

The breakdown of financial income and expenses by accounting category is as follows:

<i>(in € millions)</i>	2007			Equity
	Cost of net financial debt	Other financial expenses	Other financial income	
Liabilities at amortised cost	(529.7)			
Assets and liabilities at fair value through profit or loss (fair value option) <sup>(1)</sup>	8.1			
Derivatives at fair value through profit or loss (trading): assets and liabilities	(2.6)			
Derivatives designated as hedges: assets and liabilities	(0.6)			44.5
<b>Sub-total net financial debt</b>	<b>(524.8)</b>			<b>44.5</b>
Loans and receivables			0.5	
Available-for-sale financial assets		(0.5)	0.4	(1.0)
Foreign exchange gains and losses				
Effect of discounting to present value		(7.1)		
Capitalised borrowing costs			16.1	
<b>Total financial income and expenses</b>	<b>(524.8)</b>	<b>(7.6)</b>	<b>17.0</b>	<b>43.5</b>

(1) Current cash management assets and cash equivalents.

(in € millions)	2006			Equity
	Cost of net financial debt	Other financial expenses	Other financial income	
Liabilities at amortised cost	(454.0)			
Assets and liabilities at fair value through profit or loss (fair value option) (1)	21.5			
Derivatives at fair value through profit or loss (trading): assets and liabilities	10.0			
Derivatives designated as hedges: assets and liabilities	12.9			1.0
<b>Sub-total net financial debt</b>	<b>(409.6)</b>			<b>1.0</b>
Loans and receivables				
Available-for-sale financial assets			0.2	3.2
Foreign exchange gains and losses			1.1	
Effect of discounting to present value		(5.1)		
Capitalised borrowing costs			7.2	
<b>Total financial income and expenses</b>	<b>(409.6)</b>	<b>(5.1)</b>	<b>8.5</b>	<b>4.2</b>

(1) Current cash management assets and cash equivalents.

The presentation of net financial debt by accounting category is defined in Note C.14 "Net financial debt".

The cost of net financial debt amounted to €524.8 million at 31 December 2007 compared with €409.6 million at 31 December 2006.

This net increase of €115.2 million in the interest expense of financial debt compared with 2006, was mainly due to the transactions connected with the financing of the exceptional dividend of €3.3 billion.

Gains and losses on derivative financial instruments includes gains and losses on derivatives designated as hedges (fair value and cash flow hedges) and on those not so designated, and break down as follows:

	2007	2006
Net interest received from derivatives designated as fair value hedges	1.6	13.9
Change in value of derivatives designated as fair value hedges	10.3	
Change in value of the adjustment to fair value hedged financial debt	(11.7)	
Reversal through profit or loss of amounts deferred in equity	(0.8)	(1.0)
Ineffectiveness of cash flow hedges		
Gains and losses on derivatives not designated as hedges	(2.6)	10.0
<b>Gains and losses on derivative instruments allocated to net financial debt</b>	<b>(3.2)</b>	<b>22.9</b>

The breakdown of derivative financial instruments is given in Note C.15 "Management of financial risks".

Capitalised borrowing costs in respect of concession construction work in progress amounted to €16.1 million at 31 December 2007 compared with €7.2 million at 31 December 2006.

The effect of discounting to present value mainly relates to the portion at more than one year of retirement benefit obligations and other benefits, net of the expected return on plan financial assets.

Other financial income amounted to €17 million at 31 December 2007 compared with €8.5 million at 31 December 2006.

## 4. Income tax

### 4.1 Analysis of net tax expense

The amount of income tax is analysed in the following manner:

<i>(in € millions)</i>	2007	2006
Current tax	(272.9)	(267.1)
Deferred tax	15.4	2.4
including temporary differences for		
including tax losses and tax credits for	0.3	0.4
<b>Income tax</b>	<b>(257.5)</b>	<b>(264.7)</b>

The current tax expense recognized for the period was €272.9 million (compared with €267.1 million in 2006), of which €200.8 million was for ASF (compared with

€206.6 million in 2006) and €72.1 million for Escota (compared with €60.5 million in 2006).

### 4.2 Effective tax rate

The difference between the tax calculated using the standard tax rate in force in France and the amount of tax effectively recognised in the period can be analysed as follows:

<i>(in € millions)</i>	2007	2006
Profit before tax and profit or loss of associates	741.2	744.2
Theoretical tax rate in France	34.43%	34.43%
<b>Theoretical tax expense expected</b>	<b>(255.2)</b>	<b>(256.2)</b>
Permanent differences and miscellaneous	(2.3)	(8.5)
<b>Tax expense recognised</b>	<b>(257.5)</b>	<b>(264.7)</b>
Effective tax rate	34.74%	35.57%
<b>Effective tax rate excluding impact of share-based payments</b>	<b>34.34%</b>	<b>34.95%</b>

The permanent differences shown in the effective tax reconciliation include in particular the effects related to the fact that most of the constitutive components of the share-based

payment expense are non tax-deductible. These amounted to € -1 million at 31 December 2007 (and at 31 December 2006).

### 4.3 Breakdown of deferred tax assets and liabilities

(in € millions)	2007	Changes			2006
		Profit or loss	Equity	Other	
<b>Deferred tax assets</b>					
Retirement and other employee benefit obligations	13.1	8.7			4.4
Temporary differences on provisions for major repairs	31.6	(1.7)			33.3
Temporary differences on provisions for holiday pay	9.5	0.0			9.5
Temporary differences on other provisions	28.0	(6.9)			34.9
Temporary differences on statutory employee profit sharing	8.0	2.0			6.0
Adjustment on measuring financial instruments at fair value	4.4	0.2	(0.3)		4.5
Other	2.0	0.4			1.6
<b>Total</b>	<b>96.6</b>	<b>2.7</b>	<b>(0.3)</b>	<b>0.0</b>	<b>94.2</b>
<b>Deferred tax liabilities</b>					
Concession intangible fixed assets (capitalised borrowing costs and other)	237.1	(4.1)			241.2
Tax-deductible archaeological excavation costs	3.2	0.5			2.7
Tax-regulated amortisation and depreciation expense	7.6	0.1			7.5
Adjustment on measuring available-for-sale assets at fair value	0.8	0.0	(0.3)		1.1
Adjustment on measuring financial instruments at fair value	15.0	0.1	14.9		0.0
Other	8.4	(0.5)			8.9
<b>Total</b>	<b>272.1</b>	<b>(3.9)</b>	<b>14.6</b>	<b>0.0</b>	<b>261.4</b>
<b>Net deferred tax</b>	<b>(175.5)</b>	<b>6.6</b>	<b>(14.9)</b>	<b>0.0</b>	<b>(167.2)</b>

## 5. Earnings per share

The number of shares outstanding has remained at 230,978,001 since 2002. The Company has not purchased any of its own shares. The Company has not issued any instrument that could give rights to shares. As a result, the

weighted number of shares to take into consideration when calculating basic and diluted earnings per share in 2007 and 2006 is 230,978,001. Basic and diluted earnings per share are the same.



## C. Notes to the balance sheet

### 6. Other intangible assets

Changes in the period were as follows:

<i>(in € millions)</i>	Software	Patents, licences and other	Total
<b>Gross</b>			
<b>01/01/2006</b>	<b>81.8</b>	<b>15.6</b>	<b>97.4</b>
Acquisitions in the period	5.2	9.0	14.2
Disposals and retirements during the period	(0.8)	0.0	(0.8)
Other movements	4.4	(4.5)	(0.1)
<b>31/12/2006</b>	<b>90.6</b>	<b>20.1</b>	<b>110.7</b>
Acquisitions in the period	3.6	5.5	9.1
Disposals and retirements during the period	(5.5)	(0.1)	(5.6)
Other movements	8.6	(8.9)	(0.3)
<b>31/12/2007</b>	<b>97.3</b>	<b>16.6</b>	<b>113.9</b>
<b>Amortisation and impairment losses</b>			
<b>01/01/2006</b>	<b>66.8</b>	<b>7.2</b>	<b>74.0</b>
Amortisation for the period	8.8	0.5	9.3
Disposals and retirements during the period	(0.8)	0.0	(0.8)
Other movements	0.1		0.1
<b>31/12/2006</b>	<b>74.9</b>	<b>7.7</b>	<b>82.6</b>
Amortisation for the period	8.5	0.4	8.9
Disposals and retirements during the period	(0.9)	(0.1)	(1.0)
<b>31/12/2007</b>	<b>82.5</b>	<b>8.0</b>	<b>90.5</b>
<b>Net</b>			
<b>01/01/2006</b>	<b>15.0</b>	<b>8.4</b>	<b>23.4</b>
<b>31/12/2006</b>	<b>15.7</b>	<b>12.4</b>	<b>28.1</b>
<b>31/12/2007</b>	<b>14.8</b>	<b>8.6</b>	<b>23.4</b>

## 7. Concession intangible assets

### 7.1 Main features of concession contracts

The features of the contracts for the main concessions operated by ASF and Escota are as follows:

	Control and regulation of prices by concession grantor	Remuneration paid by	Grant or guarantee from concession grantor	Residual value	Concession end date or average duration	Consolidation method
<b>ASF Group</b>						
<b>ASF</b> (2,714.2 km) of which 124 km under construction	Pricing law as defined in the concession contract. Price increases subject to agreement by grantor.	Users	Nil	Infrastructures returned to grantor for no consideration, unless purchased by the grantor (in which case at economic value)	End 2032	Full consolidation
<b>Escota</b> (459.1 km)	Pricing law as defined in the concession contract. Price increases subject to agreement by grantor	Users	Nil	Infrastructures returned to grantor for no consideration, unless purchased by the grantor (in which case at economic value)	End 2026	Full consolidation

In accordance with the asset impairment rules, no loss of value has been recognised in the financial statements at 31 December 2007 or at 31 December 2006. It should be noted that the owned assets of the Puymorens tunnel are not considered as a cash generating unit.

### 7.2 Commitments made under concession contracts

#### Contractual investment and renewal obligations

Under their concession contracts, ASF and Escota have undertaken to carry out certain investments in infrastructure that they will operate as concession operators.

Riders to the ASF and Escota concession contracts, and agreements mainly defining the investments to be made and the tariff arrangements applicable for the period 2007-2011 on the corresponding motorway networks, were signed during the second quarter of 2007. As they have a well-defined contractual framework, ASF and Escota have good visibility over their prospects.

At 31 December 2007, capital expenditure planned for the next four years under the concession agreements amounted to €3 billion, including €0.8 billion for the Lyon-Balbigny section.

These Group investments are financed by drawing credit lines facilities, subscription of new loans from the European Investment Bank (EIB) and on bonds issues.

The section of the A89 motorway between Balbigny and La Tour de Salvagny would have to be made by ASF between now and the end of 2012. Two associations have petitioned the French Council of State (the Conseil d'Etat) to cancel Rider No. 11 to ASF's concession contract (See Note E "Disputes and arbitration").

The above amounts do not include maintenance expenditure on infrastructure under concessions.

### 7.3 Breakdown of concession intangible assets by type of infrastructure

<i>(in € millions)</i>	Cost of infrastructures	Advances and Outstandings	Investment grants	Total
<b>Gross</b>				
<b>01/01/2006</b>	<b>15,647.5</b>	<b>947.2</b>	<b>(238.5)</b>	<b>16,356.2</b>
Acquisitions in the period	96.5	284.5	(5.6)	375.4
Disposals and retirements during the period	(3.9)		1.2	(2.7)
Other movements	749.6	(745.7)		3.9
<b>31/12/2006</b>	<b>16,489.7</b>	<b>486.0</b>	<b>(242.9)</b>	<b>16,732.8</b>
Acquisitions in the period	45.6	314.1	(25.7)	334.0
Disposals and retirements during the period	(1.2)		0.1	(1.1)
Other movements	76.2	(80.0)	6.7	2.9
<b>31/12/2007</b>	<b>16,610.3</b>	<b>720.1</b>	<b>(261.8)</b>	<b>17,068.6</b>
<b>Amortisation</b>				
<b>01/01/2006</b>	<b>4,705.2</b>	<b>0.0</b>	<b>(73.9)</b>	<b>4,631.3</b>
Amortisation for the period	449.6	0.0	(6.7)	442.9
Disposals and retirements during the period	(2.3)	0.0	0.0	(2.3)
<b>31/12/2006</b>	<b>5,152.5</b>	<b>0.0</b>	<b>(80.6)</b>	<b>5,071.9</b>
Amortisation for the period	459.3	0.0	(6.3)	453.0
Disposals and retirements during the period	(0.6)			(0.6)
Other movements	0.7	0.0	4.3	5.0
<b>31/12/2007</b>	<b>5,611.9</b>	<b>0.0</b>	<b>(82.6)</b>	<b>5,529.3</b>
<b>Net</b>				
<b>01/01/2006</b>	<b>10,942.3</b>	<b>947.2</b>	<b>(164.6)</b>	<b>11,724.9</b>
<b>31/12/2006</b>	<b>11,337.2</b>	<b>486.0</b>	<b>(162.3)</b>	<b>11,660.9</b>
<b>31/12/2007</b>	<b>10,998.4</b>	<b>720.1</b>	<b>(179.2)</b>	<b>11,539.3</b>

Investments by the ASF Group in new concession projects amount to €403 million compared with €339 million in 2006.

Borrowing costs included during the period in the cost of concession assets before their entry into service amounted to €16.1 million (compared with €7.2 million for 2006).

Concession assets under construction amounted to €720.1 million at 31 December 2007 (compared with €486 million at 31 December 2006).

## 8. Property, plant and equipment

<i>(in € millions)</i>	Technical instal- lations – Plant and equipment	Other property, plant and equipment	Advances and outstandings on equipment and other	Investment grants	Total
<b>Gross</b>					
<b>01/01/2006</b>	<b>671.5</b>	<b>167.1</b>	<b>60.8</b>	<b>0.0</b>	<b>899.4</b>
Acquisitions in the period	19.9	14.2	30.4		64.5
Disposals and retirements during the period	(13.0)	(20.2)	0.0		(33.2)
Other movements	37.9	2.9	(45.0)		(4.2)
<b>31/12/2006</b>	<b>716.3</b>	<b>164.0</b>	<b>46.2</b>	<b>0.0</b>	<b>926.5</b>
Acquisitions in the period	21.9	7.3	56.8		86.0
Disposals and retirements during the period	(23.2)	(16.6)			(39.8)
Other movements	26.8	3.8	(26.4)	(6.7)	(2.5)
<b>31/12/2007</b>	<b>741.8</b>	<b>158.5</b>	<b>76.6</b>	<b>(6.7)</b>	<b>970.2</b>
<b>Depreciation</b>					
<b>01/01/2006</b>	<b>646.4</b>	<b>127.8</b>	<b>0.0</b>	<b>0.0</b>	<b>774.2</b>
Depreciation for the period	54.8	16.2	0.0		71.0
Disposals and retirements during the period	(12.4)	(19.6)	0.0		(32.0)
Other movements	4.1	(0.7)			3.4
<b>31/12/2006</b>	<b>692.9</b>	<b>123.7</b>	<b>0.0</b>	<b>0.0</b>	<b>816.6</b>
Depreciation for the period	57.0	15.8		(0.4)	72.4
Disposals and retirements during the period	(19.2)	(15.7)			(34.9)
Other movements				(4.3)	(4.3)
<b>31/12/2007</b>	<b>730.7</b>	<b>123.8</b>	<b>0.0</b>	<b>(4.7)</b>	<b>849.8</b>
<b>Net</b>					
<b>01/01/2006</b>	<b>25.1</b>	<b>39.3</b>	<b>60.8</b>	<b>0.0</b>	<b>125.2</b>
<b>31/12/2006</b>	<b>23.4</b>	<b>40.3</b>	<b>46.2</b>	<b>0.0</b>	<b>109.9</b>
<b>31/12/2007</b>	<b>11.1</b>	<b>34.7</b>	<b>76.6</b>	<b>(2.0)</b>	<b>120.4</b>

## 9. Investments in associates

### 9.1. Movements during the period

<i>(in € millions)</i>	31/12/2007	31/12/2006
<b>Value of shares at start of the period</b>	<b>3.1</b>	<b>6.0</b>
Share capital increases of associates		0.2
Group share of profit or loss for the period	(1.1)	(3.1)
<b>Value of shares at end of period</b>	<b>2.0</b>	<b>3.1</b>

## 9.2 Financial information on the investments in associates

At 31 December 2007, shareholdings in equity-accounted companies related solely to TransJamaican Highway (since 1 January 2006).

The main financial data relating to this company at 31 December 2007 was as follows (on a 100% basis):

<i>(in € millions)</i>	31/12/2007	31/12/2006	Change in %
<b>% held</b>	<b>34.0%</b>	<b>34.0%</b>	<b>0.00%</b>
<b>Financial data (on 100% basis)</b>			
Revenue	25.0	16.5	51.52%
Attributable to Group	8.5	5.6	51.52%
Operating expenses	(11.3)	(9.0)	25.56%
Operating profit	13.7	7.4	85.14%
Net profit	(3.6)	(1.9)	89.47%
Equity	1.4	7.4	
<b>Equity attributable to Group</b>	<b>0.5</b>	<b>2.5</b>	<b>-81.08%</b>
<b>Share of net consolidated profit/(loss) attributable to Group</b>	<b>(1.1)</b>	<b>(3.1)</b>	<b>-64.52%</b>
<b>Value of investments in associates</b>	<b>2.0</b>	<b>3.1</b>	<b>-35.48%</b>
Carrying amount of shares in parent company accounts	6.2	6.2	0.00%
Cost of shares in parent company accounts	6.2	6.2	0.00%
<b>Other balance sheet information</b>			
Total Assets/Equity and liabilities	205.4	226.4	-9.27%
Net financial debt	188.2	207.5	-9.31%
Net financial debt (Attributable to ASF)	64.0	70.6	-9.35%

## 10. Other non-current financial assets

<i>(in € millions)</i>	31/12/2007	31/12/2006	Change in %
Shares in subsidiaries and associates at fair value	5.5	6.3	-12.70%
Investments in unlisted subsidiaries and associates	6.1	6.8	-10.29%
<b>Available-for-sale financial assets (gross)</b>	<b>11.6</b>	<b>13.1</b>	<b>-11.45%</b>
Impairment allowances	(1.0)	(1.6)	-37.50%
<b>Available-for-sale financial assets (net)</b>	<b>10.6</b>	<b>11.5</b>	<b>-7.83%</b>
Loans and receivables at amortised cost	6.0	6.4	-6.25%
<b>Total</b>	<b>16.6</b>	<b>17.9</b>	<b>-7.26%</b>
Fair value of derivative financial instruments (non-current assets) (*)	26.6		
<b>Other non-current financial assets</b>	<b>43.2</b>	<b>17.9</b>	<b>141.34%</b>

(\*) See Note C.15 "Management of financial risks".

Available-for-sale assets break down as follows at 31 December of each year:

<i>(in € millions)</i>	31/12/2007	31/12/2006	Change in %
Prado-Carénage tunnel	5.5	6.3	-12.70%
Truck Etape SAS	1.0	1.0	0.00%
Axxès	2.7	2.7	0.00%
Other	2.4	3.1	-22.58%
<b>Available-for-sale financial assets</b>	<b>11.6</b>	<b>13.1</b>	<b>-11.45%</b>

Long-term loans and receivables mainly relate to the companies' statutory employee housing loans. Loans and receivables measured at amortised cost break down as follows:

<i>(in € millions)</i>	31/12/2007	From 1 to 5 years	> 5 years
Loans	5.3	0.7	4.6
Other loans and receivables	0.7		0.7
<b>Loans and receivables at amortised cost</b>	<b>6.0</b>	<b>0.7</b>	<b>5.3</b>

<i>(in € millions)</i>	31/12/2006	From 1 to 5 years	> 5 years
Loans	6.1	2.2	3.9
Other loans and receivables	0.3		0.3
<b>Loans and receivables at amortised cost</b>	<b>6.4</b>	<b>2.2</b>	<b>4.2</b>

The part at less than one year of other non-current financial assets is included under other current financial assets for €1.8 million at 31 December 2007.

The fair value of derivative financial instruments (current assets) forms an integral part of net financial debt (see Note C.15 "Management of financial risks").

## 11. Change in equity (excluding share-based payment)

### 11.1 Shares

The number of shares outstanding has remained at 230,978,001 since 2002 (cf. Note B.5 "Earnings per share"). The Company has not purchased any of its own shares. The Company has not issued any instrument that could give rights to shares.

### 11.2 Distributable reserves

Changes in the distributable reserves of ASF SA are as follows:

<i>(in € millions)</i>	31/12/2007	31/12/2006
Free of corporate income tax liabilities (*)	12.7	3,310.9
<b>Distributable reserves</b>	<b>12.7</b>	<b>3,310.9</b>

(\*) Before allocating the interim dividend of €103.9 million paid during 2007.

The legal reserve of ASF SA amounted to €2.9 million at 31 December 2007, the same amount as at 31 December 2006.

### 11.3 Items recognised directly in equity

The following tables give details of these movements by type of financial instrument after tax:

<i>(in € millions)</i>	31/12/2007	31/12/2006
<b>Available-for-sale financial assets</b>		
Reserve at beginning of period	2.1	0.0
Changes in fair value in the period	(0.6)	2.1
<b>Reserve at end of the period</b>	<b>1.5</b>	<b>2.1</b>
<b>Cash flow hedges</b>		
Reserve at beginning of period	(7.5)	(8.1)
Changes in fair value in the period	28.6	
Fair value items recognised in profit or loss	0.6	0.6
<b>Reserve at end of the period</b>	<b>21.7</b>	<b>(7.5)</b>

<i>(in € millions)</i>	31/12/2007	31/12/2006
<b>Total items recognised directly in equity</b>		
Gross reserve	35.3	(8.2)
Associated tax effect	(12.1)	2.8
Reserve net of tax	23.2	(5.4)

Overall, the tax associated to items recognised directly in equity has a negative impact of €14.9 million (against a positive incidence of €2.8 million in 2006).

### 11.4 Dividends

On 25 January 2007, ASF paid an exceptional dividend of €3.3 billion, consisting in €2.54 billion to VINCI SA (77%) and €0.76 billion to ASF Holding (23%). ASF financed the payment of this dividend as follows:

- use of a part of its available cash resources for €550 million;

- drawing on a 7-year loan for €1.5 billion and use of two revolving credit facilities, amounting to a total of €3 billion, for €1.25 billion.

In addition to the exceptional dividend, the Shareholders General Meeting voting on the 2006 financial statements decided to pay an ordinary dividend of €374,182,361.82 (€1.62 per share) which was paid on 14 May 2007.

Also, on 29 August 2007, the Board of Directors finalised the condensed interim consolidated financial statements at 30 June 2007, and decided to pay an interim dividend of €103,940,100.45, amounting to a dividend of €0.45 for each of the 230,978,001 shares representing the share capital, in respect of 2007.

The dividends paid during 2007 (excluding the exceptional dividend) and 2006 break down as follows:

	2007	2006
<b>Interim dividend (paid in September 2007)</b>		
<b>Amount (in € millions) (I)</b>	103.9	
Per share in euros	0.45	
<b>Final dividend (paid in May 2007)</b>		
<b>Amount (in € millions) (II)</b>		374.2
Per share in euros		1.62
<b>Total net dividend per share</b>		
<b>Amount (in € millions) (I) + (II)</b>	103.9	374.2
Per share in euros	0.45	1.62

## 12. Share-based payment

### 12.1 Equity compensation benefits paid by VINCI to ASF Group employees

Since the acquisition of the ASF Group by VINCI in March 2006, the employees of ASF and Escota benefit from the share purchase option plans, the free share plans and the Group Savings Scheme of the parent company, VINCI.

The aggregate expense recognised at 31 December 2007 in respect of share-based payments amounted to €8.6 million, of which €6.1 million was in respect of the Group Savings Scheme, compared with €13.1 million at 31 December 2006, of which €11.1 million was in respect of the Group Savings Schemes.

VINCI's Board of Directors defines the conditions for subscribing to the Group Savings Scheme in accordance with the authorisations granted to it by the Shareholders General Meeting. For France, VINCI issues new shares reserved for employees three times a year with a subscription price that

The features and valuation of the plan were as follows:

Plan	2005 Plan
Date of decision by Board of Directors	23/06/2005
Maturity date	22/06/2007
Expiry date	22/06/2009
Number of beneficiaries	7,300
Exercise price (in euros) at 23 June 2005	44.11
Maximum number of shares granted	64,608

Since 06 November 2006, ASF's shares are no longer listed. It has therefore been decided to convert this plan into a debt to employees. An employee benefit expense of €3.5 million has been recognised at 31 December 2007. The corresponding expense of €2 million, recognised against equity in 2006 and

includes a discount of a maximum of 10% against the stock market price. Subscribers benefit from a contribution from their company, of a maximum of €3,500 per year. The benefits granted in this way to employees of the Group are recognised in profit or loss and are valued in accordance with IFRS 2 on the basis of the following assumptions:

- length of subscription period: 4 months;
- length of period during which funds are frozen: 5 years from the end of the subscription period.

### 12.2 Conversion of the ASF free share allocation plan into debt to employees

The Extraordinary General Meeting of 12 May 2005 authorised the Board of Directors of ASF to grant shares for no consideration to employees of the ASF Group who are members of an ASF Savings Scheme. The Board of Directors, at its meeting on 23 June 2005, decided to set up such a plan.

2005 (€1.3 million in 2006 and €0.7 million in 2005) has been reversed in profit or loss through equity.

The corresponding expense of €2 million, recognised against equity in 2006 and 2005 (€1.3 million in 2006 and €0.7 million in 2005) has been reversed in profit or loss through equity.

## 13. Non-current provisions

(in € millions)	Note	31/12/2007	31/12/2006
Provisions for retirement benefit obligations	C.13.1	3.4	4.5
Other non-current provisions	C.13.2	218.8	184.7
<b>Total</b>		<b>222.2</b>	<b>189.2</b>

### 13.1 Provisions for retirement benefit obligations

At 31 December 2007, provisions for retirement benefit obligations amounted to €4.8 million (including €3.4 million

at more than one year) compared with €6.2 million at 31 December 2006 (including €4.5 million at more than one year). These provisions comprise provisions for lump-sums on retirement and provisions for obligations for



supplementary retirement benefits. The part at less than one year was €1.4 million at 31 December 2007 and €1.7 million at 31 December 2006, and is reported under other current liabilities.

The ASF Group's provisions for retirement benefit obligations reported in the consolidated balance sheet, comprise provisions for lump-sums on retirement and provisions for obligations for supplementary pensions under defined benefit plans.

They have been calculated using the following assumptions:

	31/12/2007	31/12/2006	31/12/2005
Discount rate	5.25%	4.75%	4.50%
Inflation rate	1.9%	2.0%	1.8%
Rate of salary increases	3,8% - 4,2%	4.0	4.0
Rate of pension increases	2.5	2.5	2.0
Probable average remaining working life of employees	17.1	15,86 - 16,56	16,27 - 16,88

The financial assets are measured at their fair value, amounting to €29.7 million at 31 December 2007 compared with €30.4 million at 31 December 2006.

The breakdown is as follows:

	31/12/2007			31/12/2006		
	Eurozone	Outside eurozone	Weighted average	Eurozone	Outside eurozone	Weighted average
<b>Breakdown of financial assets</b>						
Shares	25%	14%	39%	27%	15%	42%
Bonds	60%		60%	56%	0%	56%
Monetary securities	1%		1%	2%	0%	2%
Total	86%	14%	100%	85%	15%	100%
<b>Average rate of return assumed</b>	<b>5.05%</b>		<b>5.05%</b>	<b>5.00%</b>		<b>5.00%</b>

On the basis of these assumptions, the retirement benefit obligations, the part provided for, and the retirement benefit expenses recognised break down as follows:

#### Reconciliation of obligations and provisions in the balance sheet

<i>(in € millions)</i>	31/12/2007 France	31/12/2006 France
Present value of retirement benefit obligations	(36.6)	(44.8)
of which CATS' transfer		(5.3)
Fair value of plan assets	29.7	35.2
of which CATS' transfer		4.8
<b>Surplus (or deficit)</b>	<b>(6.9)</b>	<b>(9.6)</b>
<i>of which CATS' transfer</i>		<i>(0.5)</i>
<b>Provisions recognised in balance sheet</b>		
Assets recognised in balance sheet	4.8	6.2
<i>of which CATS' transfer</i>		<i>0.3</i>
<b>Items not recognised in balance sheet</b>		
<b>of which CATS' transfer</b>	<b>2.1</b>	<b>3.4</b>
Actuarial gains and losses	2.1	3.4
<i>of which CATS' transfer</i>		<i>0.2</i>
Past service cost	0.0	(0.0)

**Change in the period**

<i>(in € millions)</i>	2007	2006	2005
<b>Present value of retirement benefit obligations</b>			
<b>Balance at the beginning of the period</b>	<b>44.8</b>	<b>44.3</b>	<b>34.8</b>
<i>including obligations covered by plan assets, for</i>			
Current service cost	2.3	2.6	5.2
Cost for the period of discounting	1.8	2.0	1.9
Benefits paid during the period	(5.2)	(1.1)	(1.1)
Actuarial gains and losses	(1.3)	(3.3)	1.1
Past service cost			
Settlement of rights	(1.5)		
Effect of plan curtailments and alterations		0.3	2.4
Changes in consolidation scope and miscellaneous	(4.3)		
<b>Balance at the end of the period</b>	<b>36.6</b>	<b>44.8</b>	<b>44.3</b>
<i>including obligations covered by plan assets, for</i>			
<b>Plan assets</b>			
<b>Balance at the beginning of the period</b>	<b>35.2</b>	<b>34.5</b>	<b>27.8</b>
Expected return on plan assets	1.4	(1.6)	2.7
Actuarial gains and losses	(1.3)	2.3	3.9
Contributions paid to funds			
Benefits paid during the period	(0.2)		
Settlement of rights	(1.6)		
Effect of plan curtailments			
Changes in consolidation scope and miscellaneous	(3.8)		
<b>Balance at the end of the period</b>	<b>29.7</b>	<b>35.2</b>	<b>34.5</b>
<b>Items not recognised in balance sheet</b>			
<b>Balance at the beginning of the period</b>	<b>3.4</b>	<b>6.7</b>	<b>3.8</b>
New elements	0.7	(2.1)	0.5
Amortisation for the period	(2.1)	(1.2)	2.4
Effects of plan curtailments and alterations	0.1		
<b>Balance at the end of the period</b>	<b>2.1</b>	<b>3.4</b>	<b>6.7</b>
<i>including actuarial gains and losses, for</i>			
<i>including past service, for</i>			
<i>Actuarial gains and losses as percentage of obligations</i>	<i>5.7%</i>	<i>7.6%</i>	<i>15.1%</i>

The ASF Group estimates the payments to be made in 2008 in respect of retirement benefit obligations paid to employees at €5.3 million.

Unrecognized items (the difference between the observed amount of obligations, or invested funds, and the expected amounts) amount to €2.1 million at 31 December 2007.

### Expenses recognised in respect of defined benefit plans

<i>(in € millions)</i>	2007	2006	2005
Rights acquired by employees during the period	2.3	2.6	5.2
Discounting of acquired rights to present value	1.8	2.0	1.9
Expected return on plan assets	(1.4)	(1.6)	(1.1)
Amortisation of actuarial gains and losses	2.0	1.2	(2.4)
Amortisation of past service cost – rights not vested			0.1
Past service cost – rights vested			
Other	(5.7)	(1.1)	(1.1)
<b>Total</b>	<b>(1.0)</b>	<b>3.1</b>	<b>2.6</b>

### 13.2 Other non-current provisions

Changes in non-current provisions reported in the balance sheet were as follows in 2006 and 2007:

<i>(in € millions)</i>	Opening balances	Provision expense	Provisions used	Other reversals not used	Changes in consolidation scope and miscellaneous	Change in the part at less than one year of non-current provisions	Closing balances
<b>1/1/2006</b>							
Other employee benefits	78.6	19.1	(1.1)				96.6
Major repairs	87.4	41.5	(32.2)				96.7
Other liabilities	35.7	20.2	(3.6)				52.3
Discounting of non-current provisions	(2.9)				(1.1)		(4.0)
Reclassification of the part at less than one year of non-current provisions	(43.3)					(13.6)	(56.9)
<b>31/12/2006</b>	<b>155.5</b>	<b>80.8</b>	<b>(36.9)</b>	<b>0.0</b>	<b>(1.1)</b>	<b>(13.6)</b>	<b>184.7</b>
Other employee benefits	96.6	50.5	(1.8)		0.3		145.6
Major repairs	96.7	33.5	(38.5)				91.7
Other liabilities	52.3	19.5	(19.5)			3.9	56.2
Discounting of non-current provisions	(4.0)				(0.2)		(4.2)
Reclassification of the part at less than one year of non-current provisions	(56.9)					(13.6)	(70.5)
<b>31/12/2007</b>	<b>184.7</b>	<b>103.5</b>	<b>(59.8)</b>	<b>0.0</b>	<b>0.1</b>	<b>(9.7)</b>	<b>218.8</b>

#### Other employee benefits

The provisions for other employee benefits are measured using the Projected Unit Credit method and relate to obligations to pay long-service bonuses and medical expenses cover, and

provisions relating to early retirement schemes (Cessation Anticipée d'Activité des Travailleurs Salariés (CATS)).

#### Long-service bonuses and medical expenses cover

The provisions were calculated using the following actuarial assumptions:

	31/12/2007	31/12/2006	31/12/2005
Discount rate	5.25%	4.75%	4.50%
Inflation rate	1.9%	2.0%	2.0%
Rate of salary increases	1,8% - 4,1%	2% - 4,2%	2% - 3%
Rate of change of medical expenses	6.0%	6.0%	4.0%

At 31 December 2007, the provisions in respect of medical expense cover amounted to €112 million. They have been calculated on the basis of a 6% rate of growth in medical expenses. A change of 1% in this rate would entail a change of €32.2 million in the total commitment.

Actuarial gains losses (difference between retirement benefit obligations and provisions recognised in the balance sheet) amounted to €43.8 million at 31 December 2007 compared to €60.3 million at 31 December 2006 and mainly result from changes in the discount rate and the rate of employer's contribution to the medical expense insurance plan. Actuarial gains and losses are amortised on a straight-line basis over the average expected remaining working lives of the employees participating in the plan.

At 31 December 2007, these provisions amounted to €114.6 million (including €112.5 million at more than one year) against €96.6 million at 31 December 2006 (including €90.1 million at more than one year). The part at less than one year was €2.1 million at 31 December 2007 and €6.5 million at 31 December 2006, and is reported under other current liabilities.

#### Agreements on early retirement for employees ("CATS" agreements)

In 2007, ASF and Escota signed agreements on early retirement for employees (Cessation Anticipée d'Activité des Travailleurs Salariés). These arrangements enable employees who have

worked in particularly arduous conditions to cease working before reaching the age that entitles them to a full pension, under a suspension of their contract of employment.

Each company-level agreement describes, among other matters, the conditions that employees must satisfy in order to benefit from these arrangements, and the benefits that will be paid to them during the so-called "pre-retirement" period. Benefits comprise in particular:

- lump-sums paid at the start and end of the pre-retirement period;
- an allowance paid during the pre-retirement period in lieu of pay;
- maintenance of social benefit cover during the pre-retirement period.

The signature of a "CATS" agreement with the State entitles employers to:

- exemption from certain social benefit contributions;
- partial State participation in the financing of the allowance, when beneficiaries reach the age of 57.

The extent of this participation varies depending on the age of the beneficiary at the time of joining the scheme. Under the agreement signed by ASF and Escota, the State participation will be the maximum, which is 50% of the allowance.

The provisions were calculated using the following actuarial assumptions:

	31/12/2007
Discount rate	5.00%
Increase in the social security contribution calculation ceiling	2.75%
Increase in wages and salaries before pre-retirement	2.60%
Increase in wages and salaries during pre-retirement	1.80%
Increase in health and providence insurance contributions	2.00%
Increase in housing allowance	1.00%

At 31 December 2007, this provision amounted to €31 million (of which €25.7 million was at more than one year). It is net of the amount of financial assets measured €5 million at their fair value at 31 December 2007, versus €4.8 million at 31 December 2006.

#### Provisions for major repairs and other liabilities

Provisions for major repairs relate to contractual obligations to return assets operated under concessions to good condition. These are calculated at the end of each period on the basis of a work programme covering several years which is reviewed

annually to take account of expenditure programmes, and amount to €47 million at 31 December 2007 (part at more than one year) compared with €49.1 million at 31 December 2006 (part at more than one year).

The provisions for other liabilities, not directly linked with the operating cycle, amounted to €20.7 million at 31 December 2007 (part at more than one year) compared with €53.5 million at 31 December 2006 (part at more than one year).

## 14. Net financial debt

Net financial debt as defined by the group breaks down as follows:

Accounting categories <i>(in € millions)</i>	31/12/2007					31/12/2006		
	Non-current	Ref.	Current (*)	Ref.	Total	Non-current	Current (*)	Total
<b>Liabilities at amortised cost</b>								
Bonds	(1,629.2)	(1)	(44.3)	(3)	(1,673.5)			
Inflation-linked loans	(377.8)	(2)	(5.9)	(3)	(383.7)	(371.4)	(8.4)	(379.8)
Other bank loans and other financial debt	(7,543.8)	(2)	(980.1)	(3)	(8,523.9)	(7,012.1)	(657.0)	(7,669.1)
<b>Long-term financial debt</b>	<b>(9,550.8)</b>		<b>(1,030.3)</b>		<b>(10,581.1)</b>	<b>(7,383.5)</b>	<b>(665.4)</b>	<b>(8,048.9)</b>
Other current financial liabilities								
Financial current accounts			(4.5)	(3)	(4.5)			
<b>I – Gross financial debt</b>	<b>(9,550.8)</b>		<b>(1,034.8)</b>		<b>(10,585.6)</b>	<b>(7,383.5)</b>	<b>(665.4)</b>	<b>(8,048.9)</b>
Bank overdrafts			(0.8)	(6)	(0.8)		(0.1)	(0.1)
<b>II – Cash liabilities</b>			<b>(0.8)</b>		<b>(0.8)</b>		<b>(0.1)</b>	<b>(0.1)</b>
<i>including impact of fair value hedges, for</i>	<i>(11.7)</i>				<i>(11.7)</i>			
Gross financial debt before fair value adjustment	(9,539.1)		(1,034.8)		(10,573.9)	(7,383.5)	(665.4)	(8,049.0)
<b>Assets and liabilities at fair value through profit or loss (fair value option)</b>								
Financial current accounts			7.6	(7)	7.6		8.9	8.9
Cash management financial assets and marketable securities not cash equivalents			1.2	(7)	1.2		64.6	64.6
Cash equivalents			66.0	(8)	66.0		584.6	584.6
Cash			11.9	(8)	11.9		41.8	41.8
<b>III – Net financial assets</b>			<b>86.7</b>		<b>86.7</b>		<b>699.9</b>	<b>699.9</b>
<b>Derivatives</b>								
Derivative financial instruments – liabilities	(2.4)	(4)	(40.7)	(5)	(43.1)		(44.8)	(44.8)
Derivative financial instruments – assets	26.6	(9)	40.9	(10)	67.5		39.2	39.2
<b>IV – Derivative financial instruments</b>	<b>24.2</b>		<b>0.2</b>		<b>24.4</b>		<b>(5.6)</b>	<b>(5.6)</b>
<b>Net financial debt (I + II + III + IV)</b>	<b>(9,526.6)</b>		<b>(948.7)</b>		<b>(10,475.3)</b>	<b>(7,383.5)</b>	<b>28.8</b>	<b>(7,354.7)</b>
<i>Including net cash, for:</i>			<i>77.1</i>		<i>77.1</i>		<i>626.3</i>	<i>626.3</i>
<i>Cash and cash equivalents</i>			<i>77.9</i>		<i>77.9</i>		<i>626.4</i>	<i>626.4</i>
<i>Bank overdrafts</i>			<i>(0.8)</i>		<i>(0.8)</i>		<i>(0.1)</i>	<i>(0.1)</i>

(\*) Current part including accrued interest not matured.

At 31 December 2007, the ASF Group's net financial debt was €10.5 billion (compared with €7.4 billion at 31 December 2006.)

**Reconciliation of the net financial debt in the balance sheet**

	ref.	31/12/2007	31/12/2006
Bonds (non-current)	(1)	(1,629.2)	0.0
Other loans and borrowings	(2)	(7,921.6)	(7,383.5)
Current borrowings	(3)	(1,034.8)	(665.4)
Fair value of derivative financial instruments (non current liabilities)	(4)	(2.4)	0.0
Fair value of derivative financial instruments (current liabilities)	(5)	(40.7)	(44.8)
Bank overdrafts	(6)	(0.8)	(0.1)
Cash management financial assets	(7)	8.8	73.5
Cash and cash equivalents	(8)	77.9	626.4
Fair value of derivative financial instruments (non current assets)	(9)	26.6	0.0
Fair value of derivative financial instruments (current assets)	(10)	40.9	39.2
<b>Net financial debt</b>		<b>(10,475.3)</b>	<b>(7,354.7)</b>

The increase in net debt of 3.1 billion arose mainly from the payment of an exceptional dividend of €3.3 billion on 25 January 2007, which was offset to a lesser extent by the 2007 free operating cash flow.

This transaction was financed by the use of revolving credit lines facilities and a term loan for €1.5 billion, drawn in the first half of 2007 for approximately €2.75 billion. Following the issues of bond and the private placement for €1.625 billion in the second half of 2007, €744 million was used to repay

the term loan in accordance with contractual conditions, the balance being allocated to restore the revolving credit lines facilities.

Also, cash investments decreased in 2007 by approximately €580 million following their partial use to finance the exceptional dividend.

## 14.1 Detail of long-term financial debt

Long-term financial debt at 31 December 2007 was as follows:

	31/12/2007							31/12/2006	
	Currency	Contractual interest rate	Maturity	Nominal remaining due	Carrying amount (excluding accrued interest not matured)	Accrued interest not matured	Total	Capital outstanding	Carrying amount
<b>Bonds</b>	<b>EUR</b>			<b>1,625.0</b>	<b>1,629.2</b>	<b>44.3</b>	<b>1,673.5</b>	<b>0.0</b>	<b>0.0</b>
ASF Bond issue	EUR	5.6%	July 2022	1,575.0	1,579.3	44.1	1,623.4		
ASF Private placement	EUR	Euribor 3 months + 0.75%	Sept. 2027	50.0	49.9	0.2	50.1		
<b>Inflation-linked</b>	<b>EUR</b>			<b>377.8</b>	<b>377.8</b>	<b>5.9</b>	<b>383.7</b>	<b>373.5</b>	<b>379.8</b>
ASF – CNA 2001	EUR	3.9% + i <sup>(*)</sup>	July 2016	377.8	377.8	5.9	383.7	373.5	379.8
<b>Other bank loans and other financial debt</b>	<b>EUR</b>								
<b>CNA loans</b>				<b>5,458.2</b>	<b>5,527.0</b>	<b>165.1</b>	<b>5,692.1</b>	<b>5,879.2</b>	<b>6,142.9</b>
ASF and ESCOTA – CNA 1995	EUR	8.0%	March 2007	0.0	0.0	0.0	0.0	122.0	129.9
ASF and ESCOTA – CNA 1996	EUR	6.3%	October 2007	0.0	0.0	0.0	0.0	146.4	148.5
ASF – CNA 1997	EUR	5.6%	Dec. 2007	0.0	0.0	0.0	0.0	152.5	152.6
ASF – CNA 1998	CHF	5.4%	February 2008	301.1	287.6	8.2	295.8	301.1	304.6
ESCOTA – CNA 1993	EUR	8.0%	March 2008	15.2	15.2	1.0	16.2	15.2	16.2
ASF and ESCOTA – CNA 1996/1997	EUR	6.0%	Nov. 2008	298.8	300.9	2.4	303.3	298.8	302.6
ASF and ESCOTA – CNA 1995	EUR	7.4%	Nov. 2008	168.8	168.5	1.3	169.8	168.8	169.5
ASF and ESCOTA – CNA 1994/1997	EUR	6.0%	January 2009	137.2	137.4	7.7	145.1	137.2	145.2
ASF and ESCOTA – CNA 1996	EUR	6.8%	July 2009	176.8	176.6	5.5	182.1	176.8	182.0
ASF – CNA 1995	EUR	7.5%	Sept. 2009	152.4	152.3	2.9	155.2	152.5	155.2
ASF and ESCOTA – CNA 1996	EUR	6.7%	Feb. 2010	153.8	153.6	9.3	162.9	153.8	162.8
ASF and ESCOTA – CNA 1998	EUR	4.5%	April 2010	502.4	497.5	15.5	513.0	502.4	511.1
ASF and ESCOTA – CNA 1995	EUR	7.5%	June 2010	66.5	66.1	2.6	68.7	66.5	68.6
ASF and ESCOTA – CNA 1997 to 2001	EUR	5.9%	June 2011	498.5	512.9	16.8	529.7	498.5	537.3
ASF and ESCOTA – CNA 1996	EUR	6.7%	Sept. 2011	68.6	68.4	1.4	69.8	68.6	69.8
ASF and ESCOTA – CNA 1997 to 2000	EUR	5.8%	October 2012	405.9	406.2	4.7	410.9	405.9	411.0
ASF and ESCOTA – CNA 1998/2001	EUR	5.9%	March 2013	397.7	414.5	18.0	432.5	397.7	435.3
ASF – CNA 1999/2002	EUR	4.4%	May 2014	450.0	433.0	12.2	445.2	450.0	443.2
ASF – CNA 2000/2001	EUR	6.0%	October 2015	382.5	415.9	4.2	420.1	382.5	422.6
ASF and ESCOTA – CNA 2002	EUR	5.3%	January 2017	532.0	528.7	25.7	554.4	532.0	554.2
ASF – CNA 2004/2005	EUR	4.5%	March 2018	750.0	791.7	25.7	817.4	750.0	820.7
<b>CNA/EIB loans</b>	<b>EUR</b>			<b>1,184.1</b>	<b>1,187.7</b>	<b>28.1</b>	<b>1,215.8</b>	<b>1,214.7</b>	<b>1,246.8</b>
ASF – CNA/EIB 1997	EUR	5.8%	Nov. 2007	0.0	0.0	0.0	0.0	30.5	30.7
ASF – CNA/EIB 1998	EUR	4.6%	Dec. 2010	95.3	95.3	0.3	95.6	95.3	95.5
ASF – CNA/EIB 2001	EUR	5.1%	October 2011	70.0	70.0	0.7	70.7	70.0	70.7
ESCOTA – CNA/EIB 2002	EUR	6.2%	April 2013 to 2015	142.7	142.7	6.6	149.3	142.7	149.3
ESCOTA – CNA/EIB 1998	EUR	4.8%	Dec. 2013	8.5	8.6	0.0	8.6	8.5	8.6
ASF – CNA/EIB 1999	EUR	5.6%	Dec. 2014	160.0	162.1	0.5	162.6	160.0	162.8

	31/12/2007							31/12/2006	
	Currency	Contractual interest rate	Maturity	Nominal remaining due	Carrying amount (excluding accrued interest not matured)	Accrued interest not matured	Total	Capital outstanding	Carrying amount
ESCOTA – CNA/EIB 2000	EUR	6.0%	Dec. 2014	20.0	20.0	0.1	20.1	20.0	20.1
ASF – CNA/EIB 2002	EUR	6.2%	April 2015 to 2017	412.6	412.7	18.7	431.4	412.6	431.4
ASF – CNA/EIB 2000	EUR	6.1%	Dec. 2015	70.0	71.3	0.3	71.6	70.0	71.8
ASF – CNA/EIB 2000	EUR	Euribor 3 months	Dec. 2015	53.0	53.0	0.1	53.1	53.0	53.1
ASF – CNA/EIB 2001	EUR	5.1%	Nov. 2016	75.0	75.0	0.4	75.4	75.0	75.4
ASF – CNA/EIB 2001	EUR	5.1%	Nov. 2016	77.0	77.0	0.4	77.4	77.0	77.4
<b>EIB loans</b>	<b>EUR</b>			<b>250.0</b>	<b>250.0</b>	<b>3.6</b>	<b>253.6</b>	<b>250.0</b>	<b>253.4</b>
ASF – EIB 2005	EUR	3.6%	May 2012 to 2025	150.0	150.0	3.4	153.4	150.0	153.2
ASF – EIB 2005	EUR	3.8%	Dec. 2012 to 2025	100.0	100.0	0.2	100.2	100.0	100.2
<b>Other loans</b>	<b>EUR</b>			<b>14.7</b>	<b>14.7</b>	<b>0.0</b>	<b>14.7</b>	<b>25.8</b>	<b>26.0</b>
Other loans	EUR		2007					11.1	11.3
Other loans	EUR		2008 to 2010	14.7	14.7	0.0	14.7	14.7	14.7
<b>Credit facilities</b>	<b>EUR</b>			<b>1,350.8</b>	<b>1,345.5</b>	<b>2.2</b>	<b>1,347.7</b>	<b>0.0</b>	<b>0.0</b>
ASF revolving credit	EUR	Euribor 1-3 months + 0.125%	July 2012	495.0	495.0	1.3	496.3	0.0	0.0
ASF revolving credit	EUR	Euribor 1-3 months + 0.225%	Dec. 2013	100.0	96.1	0.4	96.5	0.0	0.0
ASF term loan	EUR	Euribor 1 month + 0.225%	Dec. 2013	755.8	754.4	0.5	754.9	0.0	0.0
<b>Long-term financial debt</b>				<b>10,260.6</b>	<b>10,331.9</b>	<b>249.2</b>	<b>10,581.1</b>	<b>7,743.2</b>	<b>8,048.9</b>

(\*) i: Inflation rate.

## 14.2 Management of interest rate risk

The Group's policy is to have a high level of liquidity available at any time to meet its existing and future commitments and to extend the average period of its debt.

The Group's liquidity position at 31 December 2007 is detailed in Note C.14.2.4 "Liquidity position".

### 14.2.1 Maturity of financial debt and associated interest payments

At 31 December 2007, the average maturity of the Group's financial debt was 7.2 years, against 6.6 years at 31 December 2006.



The ASF Group's financial debt and associated interest payments, on the basis of crystallisation of the interest rates at 31 December 2007, were as follows, by maturity date:

Situation at 31/12/2007	Carrying amount	Capital and interests flows	< 1 year	from 1 to 2 years	from 2 to 5 years	> 5 years
<b>Trade payables</b>	<b>228.9</b>	<b>228.9</b>	<b>228.9</b>			
<b>Bonds</b>						
Capital	(1,673.5)	(1,625.0)				(1,625.0)
Interest flows		(1,340.8)	(91.3)	(91.3)	(273.9)	(884.2)
<b>Inflation-linked loans</b>						
Capital	(383.7)	(377.8)				(377.8)
Interest flows		(192.8)	(21.4)	(21.4)	(64.3)	(85.7)
<b>Other bank loans and other financial debt</b>						
Capital	(8,523.9)	(8,258.1)	(792.8)	(469.2)	(2,359.2)	(4,636.9)
Interest flows		(2,619.9)	(441.1)	(390.4)	(949.8)	(838.7)
Bank overdrafts	(0.8)	(0.8)	(0.8)			
Financial current accounts (liabilities)	(4.5)	(4.5)	(4.5)			
<b>I – Financial debt</b>	<b>(10,586.4)</b>	<b>(14,419.7)</b>	<b>(1,351.8)</b>	<b>(972.3)</b>	<b>(3,647.2)</b>	<b>(8,448.3)</b>
Financial current accounts (assets)	7.6					
Current cash management assets	1.2					
Cash equivalents	66.0					
Cash	11.9					
<b>II – Financial assets</b>	<b>86.7</b>					
interest rate derivatives	44.1	58.2	19.9	0.5	6.0	31.8
Exchange rate derivatives	(19.7)	(14.2)	(14.2)			
Other derivatives						
<b>III – Net financial current accounts</b>	<b>24.4</b>	<b>44.0</b>	<b>5.7</b>	<b>0.5</b>	<b>6.0</b>	<b>31.8</b>
<b>Net financial debt (I + II + III)</b>	<b>(10,475.3)</b>	<b>(14,375.7)</b>	<b>(1,346.1)</b>	<b>(971.8)</b>	<b>(3,641.1)</b>	<b>(8,416.5)</b>

#### 14.2.2 Net cash managed

Net cash managed, including cash management financial assets, breaks down as follows:

(in € millions)	31/12/2007	31/12/2006
<b>Cash equivalents</b>	<b>66.0</b>	<b>584.6</b>
Marketable securities and mutual funds (UCITS)	59.1	584.3
Negotiable debt securities and bonds with an original maturity of less than 3 months	6.9	0.3
<b>Cash</b>	<b>11.9</b>	<b>41.8</b>
<b>Bank overdrafts</b>	<b>(0.8)</b>	<b>(0.1)</b>
<b>Net cash managed</b>	<b>77.1</b>	<b>626.3</b>
<b>Current cash management financial assets</b>	<b>1.2</b>	<b>64.6</b>
Marketable securities and mutual funds (UCITS)	0.0	64.6
Negotiable debt securities and bonds with an original maturity of less than 3 months	1.2	0.0
Negotiable debt securities and bonds with an original maturity of more than 3 months	0.0	0.0
<b>Commercial paper issued</b>	<b>0.0</b>	<b>0.0</b>
<b>Net cash managed</b>	<b>78.3</b>	<b>690.9</b>

Cash surpluses are managed with the objective of earning a return close to that of the money market, avoiding risks to capital while maintaining a low level of volatility through a performance and risk monitoring system. The investment vehicles used by the Group are mainly mutual funds (UCITS) and negotiable debt securities and other such securities. They are measured and recognised at their fair value (see Notes A.3.19 "Cash management financial assets" and A.3.20 "Cash and cash equivalents").

#### 14.2.3 Credit lines and bank term loans

ASF has a syndicated credit facility of €1 billion maturing in 2012, subject to various financial covenants described in Note C.14.2.5 "Financial covenants" set up by a rider in February 2006 in the context of its privatisation. Furthermore ASF

signed on 18 December 2006, a new 7-year loan with a bank syndicate for a total of €3.5 billion comprising €2 billion in the form of a revolving credit and €1.5 billion in the form of a term loan, reduced during 2007 to €756 million. This is subject to ratios equivalent to those applying to the CNA loans.

This facility contributed in particular to the financing of the exceptional dividend paid by ASF in January 2007. At 31 December 2007, the total amount of credit facilities used amounted to €1.35 billion.

ASF has also taken out a loan with the European Investment Bank (EIB) in December 2007, for €250 million. The financing granted by the EIB is in the form of a credit line facility to be drawn down by the end of 2009 and maturing in 2028.

The maturities of the ASF Group's credit lines were as follows at 31 December 2007:

(in € millions)	Amounts used at 31/12/2007	Amounts authorised at 31/12/2007	Maturities		
			< 1 year	from 1 to 5 years	> 5 years
Syndicated loan	495	1,000		1,000	
Revolving credit facility	100	2,000			2,000
Term loan	756	756			756
EIB	0	250			250
<b>Total</b>	<b>1,351</b>	<b>4,006</b>	<b>0</b>	<b>1,000</b>	<b>3,006</b>

#### 14.2.4 Liquidity position

Taking account of net cash managed (€78.3 million) and unused credit facilities (€2.65 billion), the Group's liquidity

position at 31 December 2007 was €2.73 billion, covering more than three years of the ASF Group's requirements.

#### 14.2.5 Financial covenants

Some financing agreements include default clauses applicable in the event of non-compliance with the financial ratios below:

(in € millions)	Finance agreements	Authorised amounts	Used amounts	Ratios (1)	Values
	CNA	7,270.4	7,270.4	Consolidated net financial debt to consolidated Ebitda	< 7
				Consolidated Ebitda to consolidated financial expenses	> 2.2
<b>ASF</b>	Syndicated term loan	755.8	755.8	Net debt to cash flows from operations before tax and financing costs	Equal to or less than 7
	Syndicated credit line	2,000.0	100.0	Cash flows from operations before tax and financing costs to financial expenses	Greater than 2.2
	Syndicated credit line	1,000.0	495.0		

\* Ebitda = gross operating profit defined as the difference between operating income and operating expenses excluding depreciation, amortisation and provisions.

### 14.2.6 Credit's ratings

The Group's ratings at 31 December 2007 were as follows:

Agency	Long-term	Outlook	Short-term
Standard & Poor's	BBB+	Negative	A2
Moody's	Baa1	Stable	P2

## 15. Management of financial risks

The following disclosures present the Group's exposure to each of its financial risks, its objectives, its policy and its procedures to measure and manage the risks.

Given the high level of net financial debt and the related net financial expenses, the ASF Group has set up arrangements to manage and control the various financial risks to which it is exposed, principally interest rate risks.

The management and limiting of these financial risks at ASF is mainly done by the Group's Finance Department, in accordance with the management policies agreed by the corporate management bodies, and in the regulated framework set out in the VINCI Group Treasury and Finance guidelines. Responsibility for identifying, measuring and hedging the financial risks lies with the Treasury committee, which meets at least once a month.

In order to manage its exposure to market risks, the Group uses derivative financial instruments which are recognised in the balance sheet at their fair value.

At the balance sheet date, the fair value of derivative financial instruments breaks down as follows:

(in € millions)	31/12/2007				
	Non-current asset	Current asset	Non-current liability	Current liability	Net
Interest rate derivatives designated as fair value hedges	8.1	10.8			18.9
Interest rate derivatives designated as cash flow hedges	18.5	0.2	(2.4)		16.3
Interest rate derivatives not designated as hedges for accounting purposes		29.9		(21.0)	8.9
<b>Interest rate derivatives (1)</b>	<b>26.6</b>	<b>40.9</b>	<b>(2.4)</b>	<b>(21.0)</b>	<b>44.1</b>
Foreign currency derivatives not designated as hedges for accounting purposes				(19.7)	(19.7)
<b>Foreign currency derivatives (1)</b>				<b>(19.7)</b>	<b>(19.7)</b>
<b>Total derivative financial instruments</b>	<b>26.6</b>	<b>40.9</b>	<b>(2.4)</b>	<b>(40.7)</b>	<b>24.4</b>

(1) Fair value of derivatives including accrued interest not matured (current part).

(in € millions)	31/12/2006				
	Non-current asset	Current asset	Non-current liability	Current liability	Net
Interest rate derivatives not designated as hedges for accounting purposes		39.2		(33.7)	5.5
<b>Interest rate derivatives (1)</b>	<b>0.0</b>	<b>39.2</b>	<b>0.0</b>	<b>(33.7)</b>	<b>5.5</b>
Foreign currency derivatives not designated as hedges for accounting purposes				(11.1)	(11.1)
<b>Foreign currency derivatives (1)</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>(11.1)</b>	<b>(11.1)</b>
<b>Total derivative financial instruments</b>	<b>0.0</b>	<b>39.2</b>	<b>0.0</b>	<b>(44.8)</b>	<b>(5.6)</b>

(1) Fair value of derivatives including accrued interest not matured (current part).

## 15.1 Interest rate risk

The interest rate risk is assessed on two management objectives: a long-term management objective, aiming at securing and optimising the concession economical balance, and a short-term management objective to optimise the debt average cost according to the forecasts.

On the long-term management objective, the task is to maintain through time the appropriate balance between

fixed and floating rate determined by the ratio of net debt to EBITDA.

To protect itself against interest rate risk, The Group uses optional derivatives and interest rate swaps with deferred starts. Those derivative financial instruments have notional that do not exceed the original amounts, as well as the same maturing dates. Those financial instruments can be designated or not as hedging instruments for accounting purposes.

The tables below show the breakdown of the long-term debt between fixed, capped floating and inflation-linked and floating rate, before and after taking account of the associated derivative financial instruments:

Breakdown between fixed and floating rate before hedging											
(in € millions)	Fixed			Inflation-linked			Floating			Total	
	Amount	Proportion	Rate	Amount	Proportion	Rate	Amount	Proportion	Rate	Amount (1)	Rate
	31/12/2007	8,494.0	82%	5.59%	377.8	4%	5.21%	1,448.3	14%	4.70%	10,320.1
31/12/2006	7,381.7	94%	5.58%	399.6	5%	5.93%	53.0	1%	3.57%	7,834.3	5.58%

(1) Carrying amount excluding the impact of fair value adjustments.

Breakdown between fixed and floating rate after hedging											
(in € millions)	Fixed			Capped floating and inflation-linked			Floating			Total	
	Amount	Proportion	Rate	Amount	Proportion	Rate	Amount	Proportion	Rate	Amount (1)	Rate
	31/12/2007	8,044.3	78%	5.50%	2,275.8	22%	4.59%				10,320.1
31/12/2006	7,381.7	94%	5.39%	399.6	5%	5.93%	53.0	1%	3.57%	7,834.3	5.41%

(1) Carrying amount excluding the impact of fair value adjustments.

### 15.1.1 Detail of interest rate derivatives

Derivative financial instruments at 31 December 2007 break down as follows, at the balance sheet date:

#### Carrying amount

(in € millions)	31/12/2007				Notional	Fair value assets	Fair value liabilities
	≤ 31/12/2008	> 31/12/2008 ≤ 31/12/2009	> 31/12/2009 ≤ 31/12/2012	> 31/12/2012			
Fixed receiver/floating payer interest rate swap				752.0	752.0	8.1	
<b>Interest rate derivatives: fair value hedging</b>				<b>752.0</b>	<b>752.0</b>	<b>8.1</b>	
Floating receiver/fixed payer interest rate swap				865.0	865.0	17.6	(2.0)
<b>Interest rate derivatives: hedging of highly probable forecast cash flows</b>				<b>865.0</b>	<b>865.0</b>	<b>17.6</b>	<b>(2.0)</b>
Floating receiver/fixed payer interest rate swap	273.0	455.8	100.0	50.0	878.8	1.0	(0.4)
FRA	1,064.0				1,064.0		
<b>Interest rate derivatives: hedging of certain cash flows</b>	<b>1,337.0</b>	<b>455.8</b>	<b>100.0</b>	<b>50.0</b>	<b>1,942.8</b>	<b>1.0</b>	<b>(0.4)</b>
Interest rate swaps			322.8	400.0	722.8	19.2	(19.2)
Interest rate options (caps, floors and collars)	645.9	398.7	1,202.5		2,247.1	8.4	(0.5)
<b>Interest rate derivatives not designated as hedges</b>	<b>645.9</b>	<b>398.7</b>	<b>1,525.3</b>	<b>400.0</b>	<b>2,969.9</b>	<b>27.6</b>	<b>(19.7)</b>
<b>Total interest rate derivatives</b>	<b>1,982.9</b>	<b>854.5</b>	<b>1,625.3</b>	<b>2,067.0</b>	<b>6,529.7</b>	<b>54.3</b>	<b>(22.1)</b>

(in € millions)	31/12/2006				Notional	Fair value assets	Fair value liabilities
	≤ 31/12/2007	> 31/12/2007 ≤ 31/12/2008	> 31/12/2008 ≤ 31/12/2011	> 31/12/2011			
Interest rate swaps			322.8	400.0	722.8		
Interest rate options (caps, floors and collars)	833.5	313.4	973.7		2,120.6	5.49	
<b>Interest rate derivatives not designated as hedges</b>	<b>833.5</b>	<b>313.4</b>	<b>1,296.5</b>	<b>400.0</b>	<b>2,843.4</b>	<b>5.49</b>	
<b>Total interest rate derivatives</b>	<b>833.5</b>	<b>313.4</b>	<b>1,296.5</b>	<b>400.0</b>	<b>2,843.4</b>	<b>5.49</b>	

### 15.1.2 Description of cash flow hedging

At the balance sheet date, details of the instruments designated as cash flow hedges were as follows:

(in € millions)	31/12/2007				Notional	Fair value assets	Fair value liabilities
	≤ 31/12/2008	> 31/12/2008 ≤ 31/12/2009	> 31/12/2009 ≤ 31/12/2012	> 31/12/2012			
Floating receiver/fixed payer interest rate swap				865.0	865.0	17.6	(2.0)
<b>Interest rate derivatives: hedging of highly probable forecast cash flows</b>				<b>865.0</b>	<b>865.0</b>	<b>17.6</b>	<b>(2.0)</b>
Floating receiver/fixed payer interest rate swap	273.0	455.8	100.0	50.0	878.8	1.0	(0.4)
FRA	1,064.0				1,064.0		
Interest rate options (caps, floors and collars)							
<b>Interest rate derivatives: hedging of contractual cash flows</b>	<b>1,337.0</b>	<b>455.8</b>	<b>100.0</b>	<b>50.0</b>	<b>1,942.8</b>	<b>1.0</b>	<b>(0.4)</b>
<b>Total</b>	<b>1,337.0</b>	<b>455.8</b>	<b>100.0</b>	<b>915.0</b>	<b>2,807.8</b>	<b>18.6</b>	<b>(2.4)</b>

The Group's exposure to the risks of future interest payments changes is generated by the cash flows of floating-rate debts at 31 December 2007 and by the interest charges relating to future issues.

#### Hedging of known cash flows

The Group has set up interest rate swaps which serve to make interest payments on floating-rate debt fixed. The contractual cash flows under swaps are paid symmetrically with the interest

cash flows on hedged loans; the amount deferred in equity is recognised through profit or loss in the period when the interest payment is recognised in profit or loss.

#### Hedging of highly probable cash flows

At 31 December 2007, the portfolio of swaps with deferred start was €865 million with maturities of up to 2021 enabling part of the interest payments to be made fixed on ASF's highly probable future debts.

The following table shows the periods when the Group expects the cash flows associated with the deferred start swaps in place on 31 December to occur:

(in € millions)	Situation at 31/12/2007					
	Total fair value	Expected cash flows				
		≤ 30/06/2008	> 30/06/2008 ≤ 31/12/2008	> 31/12/2008 ≤ 31/12/2009	> 31/12/2009 ≤ 31/12/2012	> 31/12/2012
<b>Swap with deferred start floating rate/fixed rate</b>	<b>15.6</b>	<b>0.0</b>	<b>17.6</b>	<b>(1.9)</b>	<b>(0.1)</b>	<b>0.0</b>

The following table shows the periods when the Group expects the amounts recorded in equity for the instruments designated as cash flow hedges to have an impact on profit or loss:

	Situation at 31/12/2007					
	Amount recognised in equity before tax	≤ 30/06/2008	> 30/06/2008 ≤ 31/12/2008	> 31/12/2008 ≤ 31/12/2009	> 31/12/2009 ≤ 31/12/2012	> 31/12/2012
(in € millions)						
Interest rate derivatives designated for accounting purposes as hedges of contractual cash flows	0.6	0.2	0.2	0.2	0.0	0.0
Interest rate derivatives designated for accounting purposes as hedges of highly probable cash flows	32.5	0.4	0.8	2.5	6.5	22.3
<b>Total interest rate derivatives designated for accounting purposes as cash flow hedges</b>	<b>33.1</b>	<b>0.6</b>	<b>1.0</b>	<b>2.7</b>	<b>6.5</b>	<b>22.3</b>

	Situation at 31/12/2006					
	Amount recognised in equity before tax	≤ 30/06/2007	> 30/06/2007 ≤ 31/12/2007	> 31/12/2007 ≤ 31/12/2008	> 31/12/2008 ≤ 31/12/2011	> 31/12/2011
(in € million)						
Interest rate derivatives designated for accounting purposes as hedges of highly probable cash flows	(11.4)	(0.5)	(0.5)	(1.0)	(3.0)	(6.3)
<b>Total interest rate derivatives designated for accounting purposes as cash flow hedges</b>	<b>(11.4)</b>	<b>(0.5)</b>	<b>(0.5)</b>	<b>(1.0)</b>	<b>(3.0)</b>	<b>(6.3)</b>

### 15.1.3 Sensitivity to interest rate risk

The Group's profit or loss is exposed to changes in interest rates arising from:

- cash flows on financial instruments after hedging transactions (non-derivatives and derivatives) that are at floating rate;
- fixed-rate financial instruments recognised in the balance sheet at fair value through profit or loss;
- derivative financial instruments that are not designated as hedges. These transactions mainly comprise net purchase

option positions with a maturity of less than 5 years of which the maximum loss over the life of the transaction is equal to the premium paid.

Moreover, fluctuations in the value of derivatives designated as hedges do not have a direct impact on profit or loss and are deferred in equity.

The analysis below has been prepared assuming that the amount of the financial debt and derivatives at 31 December 2007 remains constant over one year.

The consequence of a variation in interest rates of 50 basis points at the balance sheet date would have been an increase (decrease) of equity and pre-tax profit for the amounts shown

below. For the purposes of this analysis, all other variables, in particular exchange rates, are assumed to remain constant.

	31/12/2007			
	Profit or loss		Equity	
	Impact of sensitivity calculation + 50 bp	Impact of sensitivity calculation - 50 bp	Impact of sensitivity calculation + 50 bp	Impact of sensitivity calculation - 50 bp
<i>(in € millions)</i>				
Floating rate debt after hedging (accounts basis)	(5.5)	5.5		
Derivatives not considered as hedges for accounting purposes	4.9	(3.6)		
Derivatives designated as hedges of highly probable cash flows			31.9	(34.0)
Derivatives designated as hedges of contractual cash flows	3.1	(3.1)	5.2	(5.9)
<b>Total</b>	<b>2.5</b>	<b>(1.2)</b>	<b>37.1</b>	<b>(39.9)</b>

## 15.2 Foreign exchange risk

### 15.2.1 Nature of the Group's risk exposure

The Group's operations are mainly located in France. Transactions outside the eurozone are generally financed in local currency.

Nevertheless, ASF may find itself exposed to foreign exchange risk whenever, exceptionally, financing is realised in foreign currencies. This risk is generally hedged by cross currency swaps. At 31 December 2007, the only cross currency swap outstanding was a euro/Swiss franc swap for a notional amount of €301 million, maturing in February 2008, with a negative fair value of €19 million. This position generates no foreign exchange risk.

### 15.2.2 Breakdown of long-term debt by currency

Debt breaks down as follows by currency:

	31/12/2007		31/12/2006	
	Amount	Proportion	Amount	Proportion
<i>(in € millions)</i>				
Euro	10,285.3	97.2%	7,744.3	96.2%
Swiss franc	295.8	2.8%	304.6	3.8%
<b>Total long-term borrowings</b>	<b>10,581.1</b>	<b>100.0%</b>	<b>8,048.9</b>	<b>100.0%</b>

## 15.3 Credit risk and counterparty risk

ASF is exposed to credit risks in case of default by its customers. He is exposed to counterparty risk in respect of cash and cash equivalents investments, to negotiable debt securities, to marketable securities, to financial receivables and to derivative financial instruments.

Furthermore, the Group has implemented procedures intended to avoid the concentration of credit risk and to limit it.

### Financial instruments

Cash investment transactions are restricted to financial establishments that have a very good credit rating. ASF Group

has set up a system of credit limits, in order to manage actively and limit its credit risk. This system of limits allocates maximum lines of risk to counterparties in financial transactions, based on their ratings as published by Standard & Poor's, Moody's and Fitch IBCA. Those corresponding limits are monitored and updated regularly.

### Trade receivables

Regarding the risk on its trade receivables, ASF considers that the counterparty risk connected with trade receivables is extremely limited because of the high numbers of customers.



## 16. Other information on financial instruments

### Carrying amount and fair value by accounting category

The following table shows the fair value of financial assets and liabilities, and the carrying amount in the balance sheet, by accounting category as defined in IAS 39:

31/12/2007 Balance sheet headings and classes of instrument	Accounting categories								Measured at fair value			
	Financial instruments at fair value through profit or loss (trading) Note	Trading assets and liabilities	Assets at fair value through profit or loss	Held-to-maturity assets	Available-for-sale financial assets	Loans and receivables	Liabilities at amortised cost	Total carrying amount for the class	Listed prices	Internal model based on observable factors	Internal model not based on observable factors	Fair value of the class
Investments in unlisted subsidiaries and associates					10.6			10.6	5.5	5.1		10.6
<b>I – Non-current financial assets</b>	<b>0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>10.6</b>	<b>0.0</b>	<b>0.0</b>	<b>10.6</b>	<b>5.5</b>	<b>5.1</b>		<b>10.6</b>
Interest rate derivatives designated as fair value hedges		18.9						18.9		18.9		18.9
Interest rate derivatives designated as cash flow hedges for accounting purposes			18.7					18.7		18.7		18.7
Interest rate derivatives not designated as hedges	29.9							29.9		29.9		29.9
<b>II – Derivative financial instruments – assets</b>	<b>29.9</b>	<b>37.6</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>67.5</b>	<b>0.0</b>	<b>67.5</b>		<b>67.5</b>
<b>III – Trade receivables</b>						<b>240.7</b>		<b>240.7</b>				
Cash management financial assets and marketable securities not cash equivalents			1.2					1.2		1.2		1.2
Cash equivalents			66.0					66.0	59.0	7.0		66.0
Cash			11.9					11.9		11.9		11.9
Net financial current accounts			3.1					3.1		3.1		3.1
<b>IV – Current financial assets</b>		<b>0.0</b>	<b>82.2</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>82.2</b>	<b>59.0</b>	<b>23.2</b>		<b>82.2</b>
<b>TOTAL ASSETS</b>	<b>29.9</b>	<b>37.6</b>	<b>82.2</b>	<b>0.0</b>	<b>10.6</b>	<b>240.7</b>	<b>0.0</b>	<b>401.0</b>	<b>64.5</b>	<b>95.8</b>		<b>160.3</b>

31/12/2007	Accounting categories							Measured at fair value				
Balance sheet headings and classes of instrument	Financial instruments at fair value through profit or loss (trading)	Trading assets and liabilities	Assets at fair value through profit or loss	Held-to-maturity assets	Available-for-sale financial assets	Loans and receivables	Liabilities at amortised cost	Total carrying amount for the class	Listed prices	Internal model based on observable factors	Internal model not based on observable factors	Fair value of the class
Bonds							(1,673.5)	(1,673.5)	(1,599.5)			(1,599.5)
Inflation-linked loans							(383.7)	(383.7)	(383.7)			(383.7)
Other bank loans and other financial debt							(8,523.9)	(8,523.9)	(5,612.7)	(2,901.2)		(8,513.9)
<b>V – Non-current financial debt</b>	<b>0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>(10,581.1)</b>	<b>(10,581.1)</b>	<b>(7,595.9)</b>	<b>(2,901.2)</b>		<b>(10,497.1)</b>
Interest rate derivatives designated as cash flow hedges		(2.4)						(2.4)		(2.4)		(2.4)
Interest rate derivatives not designated as hedges for accounting purposes	(21.0)							(21.0)		(21.0)		(21.0)
Foreign exchange derivatives not designated as hedges for accounting purposes	(19.7)							(19.7)		(19.7)		(19.7)
<b>VI – Derivative financial instruments – liabilities</b>	<b>(40.7)</b>	<b>(2.4)</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>(43.1)</b>	<b>0.0</b>	<b>(43.1)</b>		<b>(43.1)</b>
<b>VII – Trade payables</b>						<b>(228.9)</b>		<b>(228.9)</b>				
Bank overdrafts			(0.8)					(0.8)	0.0	(0.8)		(0.8)
<b>VIII – Current financial liabilities</b>	<b>0</b>	<b>0.0</b>	<b>(0.8)</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>(0.8)</b>	<b>0.0</b>	<b>(0.8)</b>		<b>(0.8)</b>
<b>TOTAL LIABILITIES</b>	<b>(40.7)</b>	<b>(2.4)</b>	<b>(0.8)</b>	<b>0.0</b>	<b>0.0</b>	<b>(228.9)</b>	<b>(10,581.1)</b>	<b>(10,853.9)</b>	<b>(7,595.9)</b>	<b>(2,945.1)</b>		<b>(10,541.0)</b>
<b>Carrying amount of categories</b>	<b>(10.8)</b>	<b>35.2</b>	<b>81.4</b>	<b>0.0</b>	<b>10.6</b>	<b>11.8</b>	<b>(10,581.1)</b>	<b>(10,452.9)</b>	<b>(7,531.4)</b>	<b>(2,849.3)</b>		<b>(10,380.7)</b>

The fair value is determined either:

(i) on the basis of listed prices on an active market;

Whenever listed prices on an active market are available, these are used in priority in determining the market value. Marketable securities and some listed bond loans are measured in this way;

or

(ii) on the basis of internal measurement techniques using the usual computational methods including observable market data (forward rates, yield curves, etc).

Most derivative financial instruments (swaps, caps, floors, etc) are measured on the basis of models commonly used by market participants to price such financial instruments.

Every six months, the internally calculated values of derivative instruments are checked for consistency with the values sent to us by our counterparties.

## 17. Working capital requirement and current provisions

### 17.1 Change in working capital requirement

(in € millions)	31/12/2007	31/12/2006	Change between 2007 and 2006			31/12/2005
			Connected with operations	Receivables/ payables related to non-current assets	Other changes	
Inventories and work in progress ( <i>net</i> )	12.6	13.4	(0.8)			13.2
Trade and other operating receivables	288.0	239.0	28.9	20.1		219.9
Other current assets	34.9	34.3	0.6			32.8
<b>Inventories and operating receivables (I)</b>	<b>335.5</b>	<b>286.7</b>	<b>28.7</b>	<b>20.1</b>	<b>0.0</b>	<b>265.9</b>
Trade payables	(53.4)	(46.6)	(6.8)			(66.1)
Other current payables	(501.4)	(450.1)	(36.3)	(15.3)	0.3	(438.7)
<b>Trade and other operating payables (II)</b>	<b>(554.8)</b>	<b>(496.7)</b>	<b>(43.1)</b>	<b>(15.3)</b>	<b>0.3</b>	<b>(504.8)</b>
<b>Working capital requirement (before current provisions) (I+II)</b>	<b>(219.3)</b>	<b>(210.0)</b>	<b>(14.4)</b>	<b>4.8</b>	<b>0.3</b>	<b>(238.9)</b>
<b>Current provisions</b>	<b>(68.4)</b>	<b>(51.5)</b>	<b>0.0</b>		<b>(16.9)</b>	<b>(43.3)</b>
including part at less than one year of non-current provisions	(65.4)	(47.6)	0.0		(17.8)	
<b>Working capital requirement (after current provisions)</b>	<b>(287.7)</b>	<b>(261.5)</b>	<b>(14.4)</b>	<b>4.8</b>	<b>(16.6)</b>	<b>(282.2)</b>

The working capital requirement connected with operations comprises current assets and liabilities related to operations except for current tax assets and liabilities and other current assets and liabilities of a financial nature.

The net change in operating working capital requirement and current provisions was €26.2 million.

The component parts of the working capital requirement by maturity are:

(in € millions)	31/12/2007	Maturity		
		< 1 year	from 1 to 5 years	> 5 years
Inventories and work in progress ( <i>net</i> )	12.6	12.6		
Trade and other operating receivables	288.0	260.7	21.1	6.2
Other current assets	34.9	34.7	0.2	
<b>Inventories and operating receivables (I)</b>	<b>335.5</b>	<b>308</b>	<b>21.3</b>	<b>6.2</b>
Trade payables	(53.4)	(53.4)		
Other current payables	(501.4)	(448.5)	(37.6)	(15.3)
<b>Trade and other operating payables (II)</b>	<b>(554.8)</b>	<b>(501.9)</b>	<b>(37.6)</b>	<b>(15.3)</b>
<b>Working capital requirement (before current provisions) (I+II)</b>	<b>(219.3)</b>	<b>(193.9)</b>	<b>(16.3)</b>	<b>(9.1)</b>

The debtors overdue are €2.1 million for debts aged between six and twelve months and €1.8 million for those aged one year and more.

## 17.2 Breakdown of current provisions

Changes in current provisions reported in the balance sheet were as follows in 2006 and 2007:

<i>(in € millions)</i>	Opening balance	Provision expense	Provisions used	Other reversals not used	Changes in consolidation scope and miscellaneous	Change in the part at less than one year of non-current provisions	Translation difference	Closing balance
<b>01/01/2006</b>								
Other current liabilities	0.6							0.6
Reclassification of the part at less than one year of non-current provisions	42.7					8.2		50.9
<b>31/12/2006</b>	<b>43.3</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>8.2</b>	<b>0.0</b>	<b>51.5</b>
<b>Restructuring</b>	<b>0.0</b>	<b>2.1</b>						<b>2.1</b>
<b>Other current liabilities</b>	<b>0.6</b>	<b>0.3</b>						<b>0.9</b>
<b>Reclassification of the part at less than one year of non-current provisions</b>	<b>50.9</b>					<b>14.5</b>		<b>65.4</b>
<b>31/12/2007</b>	<b>51.5</b>	<b>2.4</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>14.5</b>	<b>0.0</b>	<b>68.4</b>

Current provisions, which are directly linked to the operating cycle, amounted to €68.4 million at 31 December 2007 (including the part at less than one year of non-current provisions) against €51.5 million at 31 December 2006. These

mainly relate to the part at less than one year of provisions for major repairs and certain non-recurring expenses in respect of reorganisation and employment measures.

## 18. Transactions with related parties

Transactions with related parties are:

- remuneration and similar benefits paid to members of the governing and management bodies;
- transactions with companies in which VINCI has significant influence or joint control. (These transactions are conducted at market prices).

### 18.1 Remuneration and similar benefits paid to members of the governing and management bodies

The remuneration of the Group's Company Officers is determined by the Board of Directors following proposals from the Remuneration Committee.

Aggregate remuneration and similar benefits paid to the members of governing bodies and the Group's Executive Committee, recognised as expenses in 2007 and 2006, break down as follows:

<i>(in € thousands)</i>	Members of corporate governing bodies and the executive committee	
	31/12/2007	31/12/2006
Remuneration	2.5	1.8
Employer's social charges	1.2	0.9
Share-based payments	1.0	0.4
<b>Total expense recognised</b>	<b>4.7</b>	<b>3.1</b>
<b>Provisions for retirement benefit obligations recognised</b>	<b>1.3</b>	<b>2.8</b>

## 18.2 Transactions with the VINCI Group

Transactions in the 2007 and 2006 between the ASF Group and the VINCI Group break down as follows:

<i>(in € millions)</i>	31/12/2007	31/12/2006
Concession fixed assets in progress	31.5	46.4
Trade receivables	0.6	0.1
Tax asset receivable	6.9	
Dividend payments	3,776.5	269.9
Trade payables	15.5	11.0
Other current payables	2.9	
Tax liabilities payable	11.4	
Revenue and revenue from ancillary activities	2.6	0.7
Fees	11.5	8.7
Other external expenses	283.0	9.4

## 18.3 Other transactions with related parties

The information on equity-accounted companies is given in Note C.9.2 "Financial information on the investments in associates".

Transactions with related parties mainly relate to transactions with companies in which the Group has a shareholding. These break down as follows:

<i>(in € millions)</i>	31/12/2007	including Truck Etape for	including AXXES for	31/12/2006
Trade and other operating receivables	32.5	0.5	30.5	11.9
Trade payables	1.0		0.3	1.0
Current accounts	10.0	8.0	1.3	8.9
Miscellaneous debtors (TIS)	23.4		23.4	0.0
External expenses	4.1		0.8	0.5
Revenue and other income	109.6	0.2	108.0	0.7
Financial income	0.3	0.3		0.4

## 19. Numbers employed and staff training rights

Salaried employees at 31 December 2007 break down as follows:

	31/12/2007	31/12/2006
Management and supervisory	3,193	3,255
Office, technical and manual	4,074	4,414
<b>Total</b>	<b>7,267</b>	<b>7,669</b>

The Act of 4 May 2004 gives employees of French businesses the right to a minimum of 20 hours of training a year, which can be carried forward and accumulated over a period of six years. Expenditure under this individual right to training is considered as an expense for the period and does not give rise to the

recognition of a provision, other than in exceptional cases. The Group's employees had acquired rights to 533,127 hours of such training at 31 December 2007, to be compared with 400,510 hours at 31 December 2006.

## D. Post balance sheet events

### Appropriation of earnings for 2007

The Board of Directors finalised the consolidated financial statements at 31 December 2007, on 21 February 2008. These financial statements will only become definitive when approved by the Shareholders General Meeting. A Resolution will be put to the Shareholders Ordinary General Meeting to

pay a dividend of €1.95 per share in respect of this period, for a total amount of €450,407,101.95 from which will be deducted the interim dividend paid by the Board of Directors on 29 August 2007 of €0.45 per share, for a total amount of €103,940,100.45, making a final dividend remaining to be paid of €1.50 per share, a total amount of €346,467,001.50.

## E. Disputes and arbitration

Major risks are centralised by the legal department where an annual information form is prepared.

To the Company's knowledge, there is no exceptional event or litigation likely to affect substantially the business, financial performance, net assets or financial situation of the Group or the Company. In respect of the cases described below, provisions have been taken, where necessary, that the Company considers sufficient given the current state of affairs.

Various associations have petitioned against the granting of the A89 Balbigny – La Tour de Salvagny section, requesting the Conseil d'État (Council of State) to cancel the Minister of Transport's decision of 31 January 2006, and Rider No. 11 and its regulatory clauses.

The arguments put forward by the two associations are two-fold: The misuse of procedure and the violation of the European Convention on Human Rights.

The petition being presented in February 2006, the Conseil d'État's ruling could be given during 2008.

If the Conseil d'État were to rule in favour of the cancelling of the Minister of Transport's decision and Rider No 11, the section Lyon – Balbigny would be removed from ASF's concession.

ASF would have to bear the prejudice from the financial loss of expenses already contracted in respect of study and construction work and the loss of expected profits over the remaining period of the concession. ASF would then be entitled to seek compensation for its damages from the State.

# 3

## Report of statutory auditors

KPMG Audit  
*KPMG S.A. Department*

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92923 Paris La Défense Cedex

DELOITTE & ASSOCIES

185, avenue Charles-de-Gaulle / B.P. 136  
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### ● Report of the Statutory Auditors

#### Consolidated Financial Statements for the year ended 31 December 2007

In accordance with our appointment as Statutory Auditors by your Shareholders General Meeting, we have audited the accompanying consolidated financial statements of Autoroutes du Sud de la France (ASF) for the year ended 31 December 2007.

The consolidated financial statements were finalised by the Board of Directors. Our role is to express an opinion on these financial statements based on our audit.

#### **I. Opinion on the consolidated financial statements**

We have conducted our audit in accordance with the auditing standards generally applicable in France; those standards require that we plan and perform the audit in such way as to obtain reasonable assurance that the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financials statements. We believe that our audit provides a reasonable basis for our opinion expressed below.

We certify that the consolidated financial statements give, in accordance with the International Financial Reporting Standards as endorsed by the European Union, a true and fair view of the financial position, the assets and liabilities and the results of the operations of the companies included in the consolidation.

#### **II. Justification of our assessments**

As required by Article L.823-9 of the French Code of Commerce regarding disclosure of the reasons for our conclusions, we inform you of the following:

As part of our assessment of the accounting policies and methods applied by your Company, we examined the information in paragraphs A.3.10 "Concession intangible assets" and A.3.12 "Property, plant and equipment" of the notes to the consolidated financial statements to ensure it gives relevant information about the accounting treatment selected for concession contracts based on your company's decision not to apply the interpretation of IFRIC 12 early, as indicated in Note A.5 "Standards and interpretations not applied early" of the notes to the consolidated financial statements.

These conclusions were formed as part of our audit of the annual consolidated financials statements taken as a whole and have therefore contributed to the formation of our opinion, given in the first part of this report.

### III. Specific procedures

We have also performed procedures, in accordance with the auditing standards applicable in France, to verify the information given in the Board of Directors' report on the Group. We have no comments to make as to its fair presentation and its conformity with the consolidated financial statements.

Paris La Défense and Neuilly-sur-Seine, the 9th April 2008

The Statutory Auditors

KPMG Audit  
KPMG S.A. Department

Benoît LEBRUN

DELOITTE & ASSOCIES

Thierry BENOIT

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